Melville Charitable Trust 2023 Grantee Perception Report

Generated on April 8, 2024

CEP

THE CENTER FOR EFFECTIVE PHILANTHROPY

675 Massachusetts Avenue
7th Floor
Cambridge, MA 02139
617-492-0800

131 Steuart Street
Suite 501
San Francisco, CA 94105
415-391-3070

cep.org

The online version of this report can be accessed at cep.surveyresults.org

Interpreting Your Charts

Many of the charts in this report are shown in this format. See below for an explanation of the chart elements.

Lowest Rated Funder

Median or "Typical" Funder

Average Rating of Typical Funder

Highest Rated Funder

	0th (3.00)	25th (5.24)	50th (5.76)	75th (6.09)	100th (6.86)

Your Average Rating and Corresponding Percentile — The Foundation 2023 — **5.97** 66th

Lowest in Cohort → Private Foundations — Median in Cohort ← Highest in Cohort

Past Results — The Foundation 2018 — 6.00

Segmentation of Current Data by Group:
- Arts — 6.09
- Education — 6.12
- Environment — 5.50
- Health — 6.17

5.97* 66th ← Asterisk denotes a statistically significant difference between your current rating and your most recent past rating.

Missing data: Selected grantee ratings are not displayed in this report due to changes in the survey instrument, or when a question received fewer than ten responses.

Key Ratings Summary

The following chart highlights a selection of your key results. Each of these data points corresponds to an individual survey measure that is displayed with additional detail in the subsequent pages of this report.

Key Measures	Trend Data ❓	Average Rating ❓	Percentile Rank ❓
Field Impact Impact on Grantees' Fields		6.06	74th Custom Cohort
Community Impact Impact on Grantees' Communities		6.15	77th Custom Cohort
Organizational Impact Impact on Grantees' Organizations		6.17	41st Custom Cohort
Approachability Comfort Approaching the Trust		6.44	75th Custom Cohort
Communications Clarity of Communications		6.20	92nd Custom Cohort
Approval Process Helpfulness of the Approval Process		5.76	80th Custom Cohort

Survey Population

Survey	Survey Fielded	Survey Population	Number of Responses Received	Survey Response Rate
Melville 2023	May and June 2023	42	35	83%
Melville 2016	February and March 2016	71	53	75%

Survey Year	Year of Active Grants
Melville 2023	2022
Melville 2016	2015

Throughout this report, Melville Charitable Trust's survey results are compared to CEP's broader dataset of more than 50,000 grantee responses from over 300 funders built up over more than a decade of grantee surveys. A list of some funders who have recently participated in the GPR can be found at https://cep.org/gpr-participants/.

In order to protect the confidentiality of respondents results are not shown when CEP received fewer than ten responses to a specific question.

Subgroups

In addition to showing Melville's overall ratings, this report shows ratings segmented by Geographic Focus. The online version of this report also shows ratings segmented by Funding History, Respondent Gender, and Respondent Person of Color Identity.

Geographic Focus	Number of Responses
Connecticut	11
National	24

Funding History	Number of Responses
Pre-2020 Grantee	17
New Grantee Since 2020	18

Respondent Gender	Number of Responses
Identifies as a Man	12
Identifies as a Woman	23

Respondent Person of Color Identity	Number of Responses
Does not identify as a Person of Color	23
Identifies as a Person of Color	12

Subgroup Methodology and Differences

The following page outlines the methodology used to determine the subgroups that are displayed in the report, along with any differences in grantee perceptions. Differences should be interpreted in the context of the Trust's goals and strategy.

CEP conducts statistical analysis on groups of 10 or larger. Ratings described as "significantly" higher or lower reflect statistically significant differences at a P-value less than or equal to 0.1. Ratings described as "trending" higher or lower reflect a 0.3-point difference larger or smaller than the overall average rating.

Subgroup Methodology

Geographic Focus: Using the grantee list provided by the Trust, CEP tagged grantees based on their geographic focus - Connecticut or National.

Funding History: In its contact list, the Trust indicated whether grantees were new since 2020. Using this information, CEP tagged grantees according to whether they were a pre-2020 grantee or a new grantee since 2020.

Respondent Gender: Using data grantees provided in the survey, CEP tagged grantees based on their gender identity. Those segmented as "Identifies as a Man" selected "Man" only, and those segmented as "Identifies as a Woman" selected "Woman" only.

Respondent Person of Color Identity: Using data grantees provided in the survey, CEP tagged grantees based on their person of color identity.

Subgroup Differences

Geographic Focus: There are no consistent, significant differences in grantees' ratings according to their geographic focus.

Funding History: Pre-2020 grantees provide significantly higher ratings than grantees who are new since 2020 on the following measures in the report:

- The Trust's understanding of grantees' fields, local communities, and organizations
- The Trust's impact on grantees' organizations
- The extent to which the Trust exhibits compassion for those affected by grantees' work
- Grantees' agreement that most staff at the Trust embody a strong commitment to racial equity and that the Trust is committed to combatting racism
- The extent to which the Trust's selection process was an appropriate level of effort given the amount of funding received
- The clarity and transparency of the selection process requirements and timelines
- Grantees' agreement that the Trust clearly communicated what aspects of the Grantmaking Strategy for Equitable Results were a change from the past, that the Trust's funding priorities are clear, and that the Trust's Grantmaking Strategy for Equitable Results aligns with how grantees do their work

Respondent Gender: There are no significant differences in grantees' ratings according to their gender identity. For more information, please see the Respondent Demographics section.

Respondent Person of Color Identity: Grantees who identify as a person of color rate significantly higher than those who don't on many measures in the report, particularly around the Trust's impact, understanding, and approach to racial equity. For more information, please see the Respondent Demographics section.

Comparative Cohorts

Customized Cohort

Melville selected a set of 14 funders to create a smaller comparison group that more closely resembles Melville in scale and scope.

Custom Cohort
Barr Foundation
Bush Foundation
Conrad N. Hilton Foundation
Harry and Jeanette Weinberg Foundation
Hartford Foundation for Public Giving
Mary Reynolds Babcock Foundation
Melville Charitable Trust
Pohlad Family Foundation
Raikes Foundation
The Annie E. Casey Foundation
The F.B. Heron Foundation
The George Gund Foundation
Tipping Point Community
Trinity Church Wall Street Philanthropies

Standard Cohorts

CEP also included 18 standard cohorts to allow for comparisons to a variety of different types of funders.

Strategy Cohorts

Cohort Name	Count	Description
Small Grant Providers	36	Funders with median grant size of $20K or less
Large Grant Providers	110	Funders with median grant size of $200K or more
High Touch Funders	34	Funders for which a majority of grantees report having contact with their primary contact monthly or more often
Proactive Grantmakers	106	Funders that make at least 90% of grants by invitation only
Responsive Grantmakers	103	Funders that make at most 10% of grants by invitation only
Intermediary Funders	23	Funders that primarily regrant philanthropic dollars
International Funders	66	Funders that fund outside of their own country
European Funders	27	Funders that are headquartered in Europe

Annual Giving Cohorts

Cohort Name	Count	Description
Funders Giving Less Than $5 Million	58	Funders with annual giving of less than $5 million
Funders Giving $50 Million or More	88	Funders with annual giving of $50 million or more

Foundation Type Cohorts

Cohort Name	Count	Description
Private Foundations	170	All private foundations in the GPR dataset
Family Foundations	85	All family foundations in the GPR dataset
Community Foundations	41	All community foundations in the GPR dataset
Health Conversion Foundations	30	All health conversion foundations in the GPR dataset
Corporate Foundations	25	All corporate foundations in the GPR dataset

Other Cohorts

Cohort Name	Count	Description
Funders Outside the United States	42	Funders that are primarily based outside the United States
Recently Established Foundations	52	Funders that were established in 2000 or later
Funders Surveyed During COVID-19	172	Funders who surveyed grantees during COVID-19 (2020 - 2022)

Grantmaking Characteristics

Funders make different choices about the ways they organize themselves, structure their grants, and the types of grantees they support. The following charts and tables show some of these important characteristics. The information is based on self-reported data from funders and grantees, and further detail is available in the Contextual Data section of this report.

Median Grant Size

	0th ($2K)	25th ($40K)	50th ($110K)	75th ($250K)	100th ($3700K)
Melville 2023				**$220K** 70th	
Custom Cohort					
Melville 2016		**$50K**			
Pre-2020 Grantee				**$325K**	
New Grantee Since 2020			**$138K**		
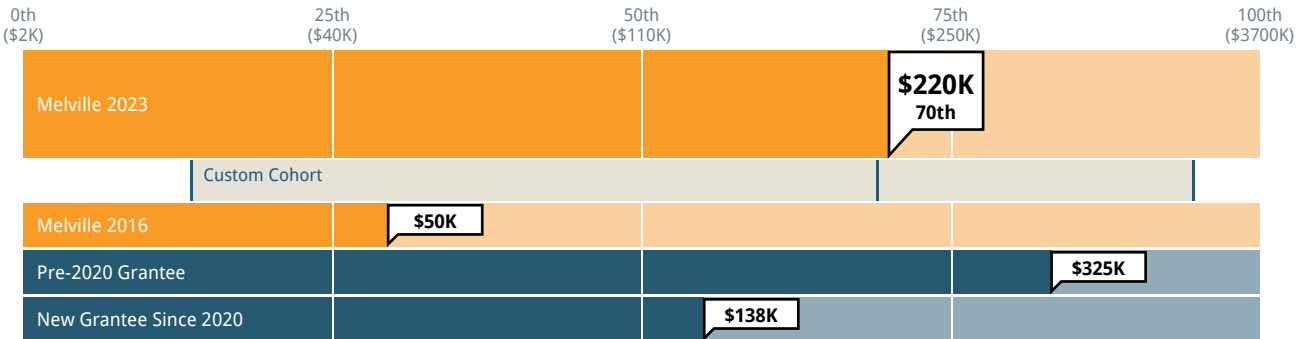
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

Proportion of Multi-year Grants

Proportion of grantees that report receiving grants for two years or longer
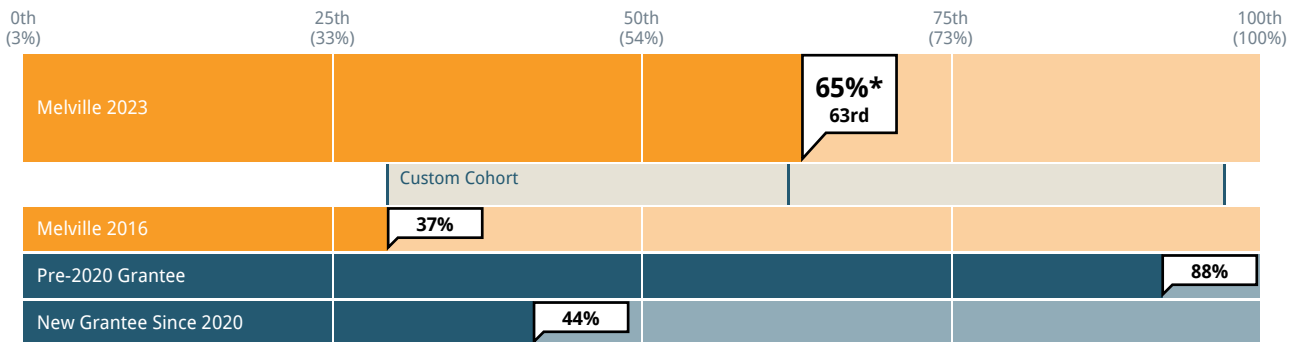
	0th (3%)	25th (33%)	50th (54%)	75th (73%)	100th (100%)
Melville 2023				**65%*** 63rd	
Custom Cohort					
Melville 2016		**37%**			
Pre-2020 Grantee					**88%**
New Grantee Since 2020			**44%**		

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

Proportion of Unrestricted Funding

Proportion of grantees responding 'No, this funding was not restricted to a specific use (e.g., general operating, core support)'
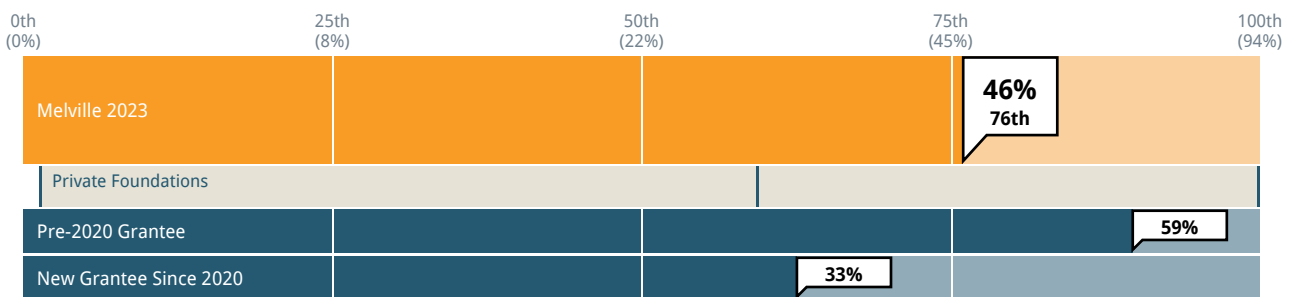
	0th (0%)	25th (8%)	50th (22%)	75th (45%)	100th (94%)
Melville 2023				**46%** 76th	
Private Foundations					
Pre-2020 Grantee					**59%**
New Grantee Since 2020			**33%**		

Cohort: Private Foundations   **Past results:** on   **Subgroup:** Funding History

Proportion of Multi-year Unrestricted Grants

Proportion of grantees that report receiving grants for two years or longer and who report receiving general operating support funding that was not restricted to a specific use.

0th (0%)	25th (3%)	50th (10%)	75th (21%)	100th (83%)

Melville 2023 — 32% 85th

Private Foundations

Pre-2020 Grantee — 44%

New Grantee Since 2020 — 22%
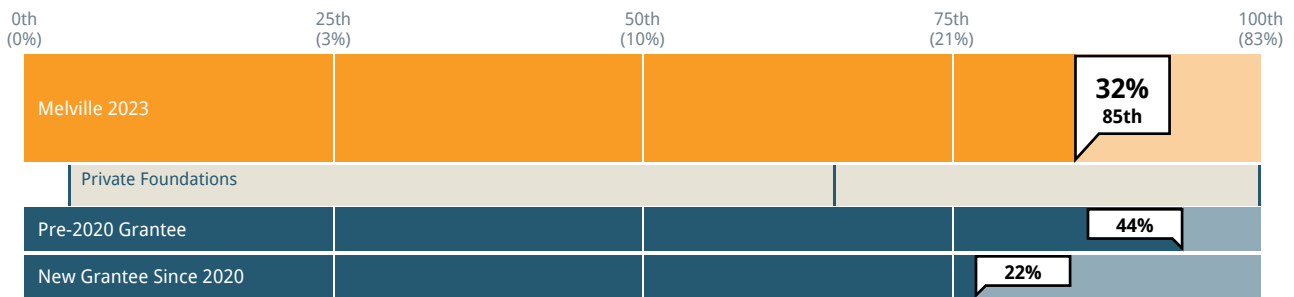
Cohort: Private Foundations **Past results:** on **Subgroup:** Funding History

Median Organizational Budget
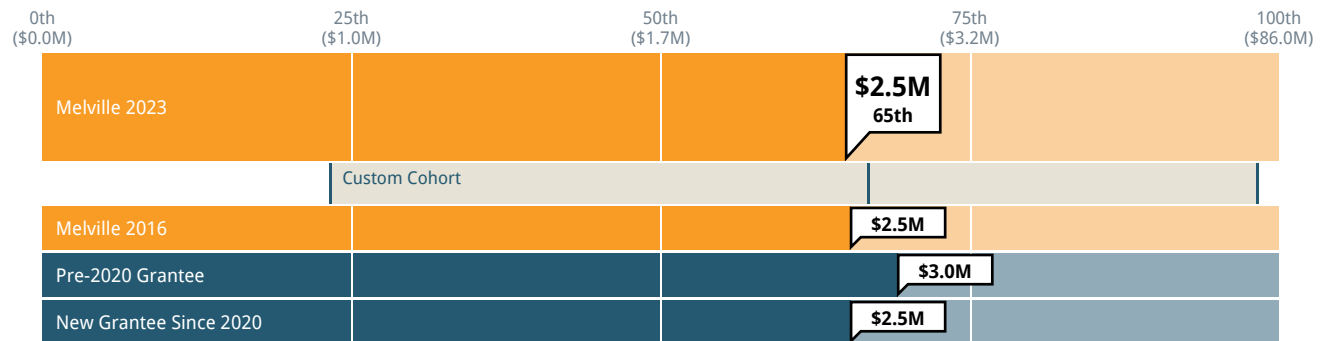
0th ($0.0M)	25th ($1.0M)	50th ($1.7M)	75th ($3.2M)	100th ($86.0M)

Melville 2023 — $2.5M 65th

Custom Cohort

Melville 2016 — $2.5M

Pre-2020 Grantee — $3.0M

New Grantee Since 2020 — $2.5M

Cohort: Custom Cohort **Past results:** on **Subgroup:** Funding History

Selected Cohort: Custom Cohort

Grant History	Melville 2023	Melville 2016	Average Funder	Custom Cohort
Percentage of first-time grants	31%	32%	29%	29%

Selected Cohort: Custom Cohort

Program Staff Load	Melville 2023	Melville 2016	Median Funder	Custom Cohort
Dollars awarded per program full-time employee	$3.6M	$2.2M	$2.6M	$3.4M
Applications per program full-time employee	19	28	24	21
Active grants per program full-time employee	19	30	31	33

Impact on and Understanding of Grantees' Fields

Overall, how would you rate the Trust's impact on your field?

1 = No impact   **7** = Significant positive impact
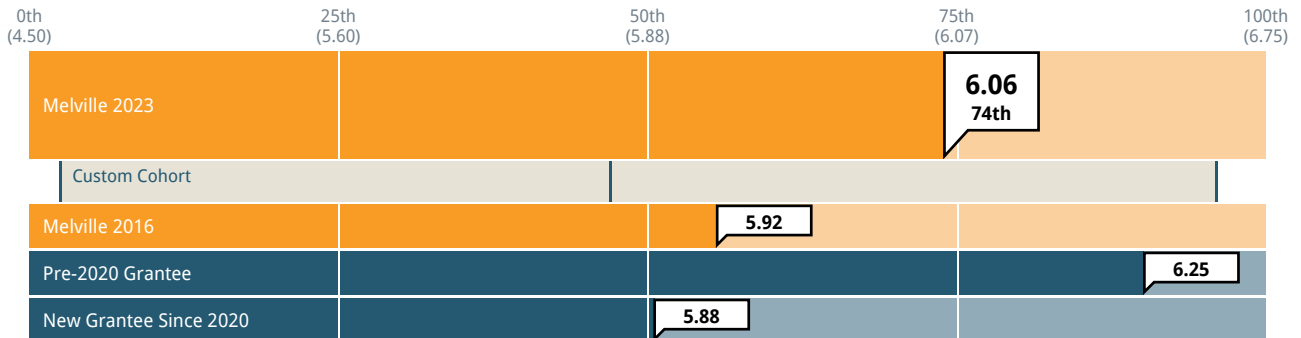
0th (4.50)	25th (5.60)	50th (5.88)	75th (6.07)	100th (6.75)

Melville 2023 — **6.06** 74th

Custom Cohort

Melville 2016 — 5.92

Pre-2020 Grantee — 6.25

New Grantee Since 2020 — 5.88

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

How well does the Trust understand the field in which you work?

1 = Limited understanding of the field   **7** = Regarded as an expert in the field

0th (4.61)	25th (5.48)	50th (5.72)	75th (5.96)	100th (6.63)

Melville 2023 — **6.06** 84th

Custom Cohort

Melville 2016 — 6.04

Pre-2020 Grantee — 6.44

New Grantee Since 2020 — 5.72
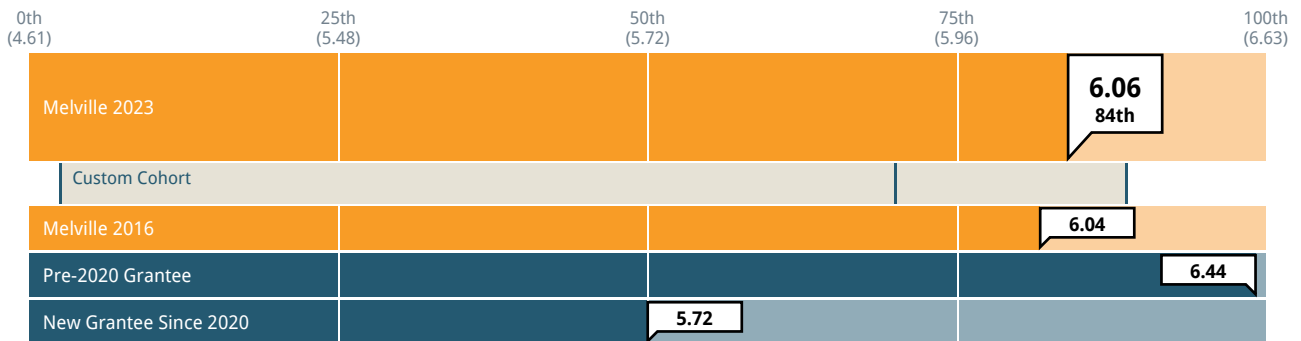
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

Advancing Knowledge and Public Policy

To what extent has the Trust advanced the state of knowledge in your field?

| **1** = Not at all | **7** = Leads the field to new thinking and practice |

0th (3.58)	25th (4.78)	50th (5.15)	75th (5.49)	100th (6.44)

Melville 2023 — **5.65** / **83rd**

Custom Cohort

Melville 2016 — **5.37**

Pre-2020 Grantee — **5.65**

New Grantee Since 2020 — **5.64**
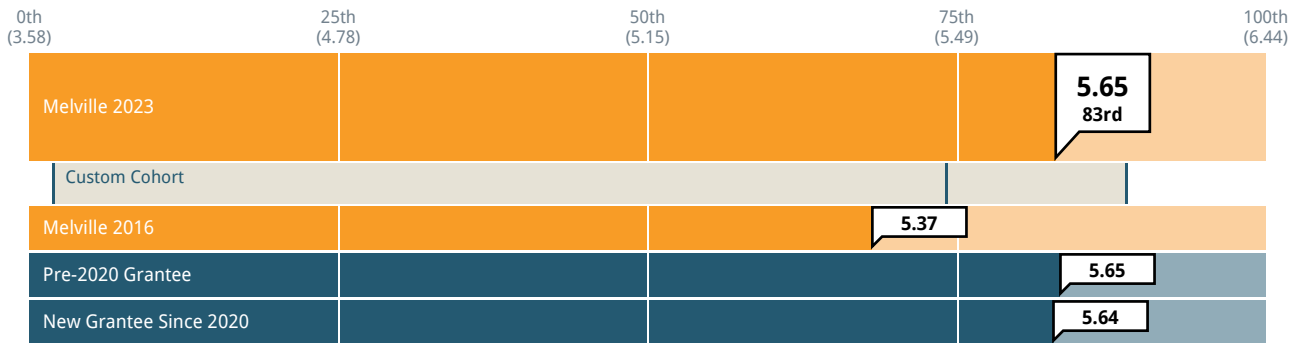
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

To what extent has the Trust affected public policy in your field?

| **1** = Not at all | **7** = Major influence on shaping public policy |
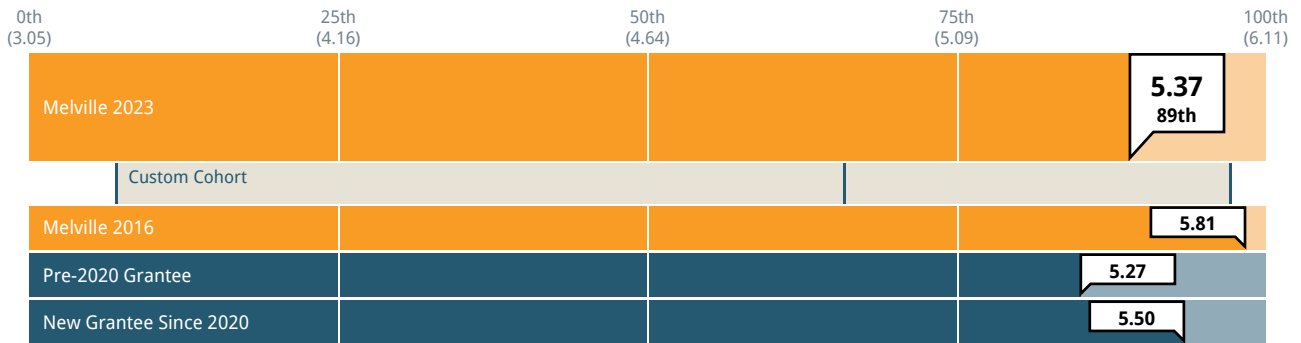
0th (3.05)	25th (4.16)	50th (4.64)	75th (5.09)	100th (6.11)

Melville 2023 — **5.37** / **89th**

Custom Cohort

Melville 2016 — **5.81**

Pre-2020 Grantee — **5.27**

New Grantee Since 2020 — **5.50**

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

Impact on and Understanding of Grantees' Local Communities

Overall, how would you rate the Trust's impact on your local community?

1 = No impact   **7** = Significant positive impact
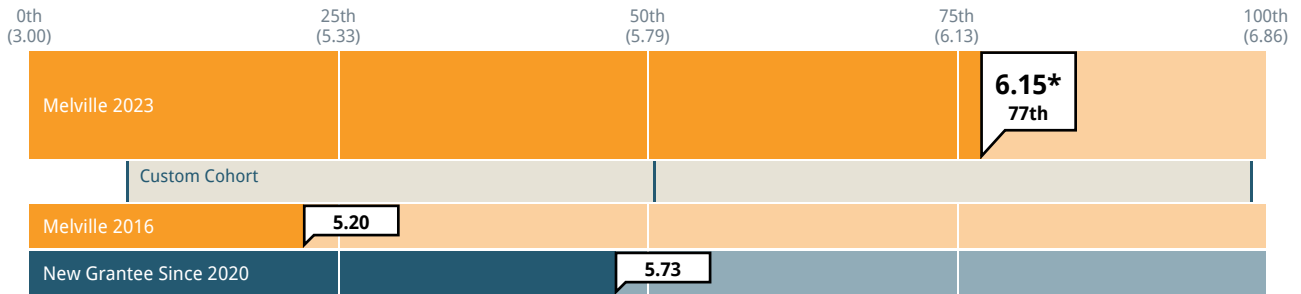
0th (3.00)	25th (5.33)	50th (5.79)	75th (6.13)	100th (6.86)

Melville 2023 — 6.15* 77th

Custom Cohort

Melville 2016 — 5.20

New Grantee Since 2020 — 5.73

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

How well does the Trust understand the local community in which you work?

1 = Limited understanding of the community   **7** = Regarded as an expert in the community
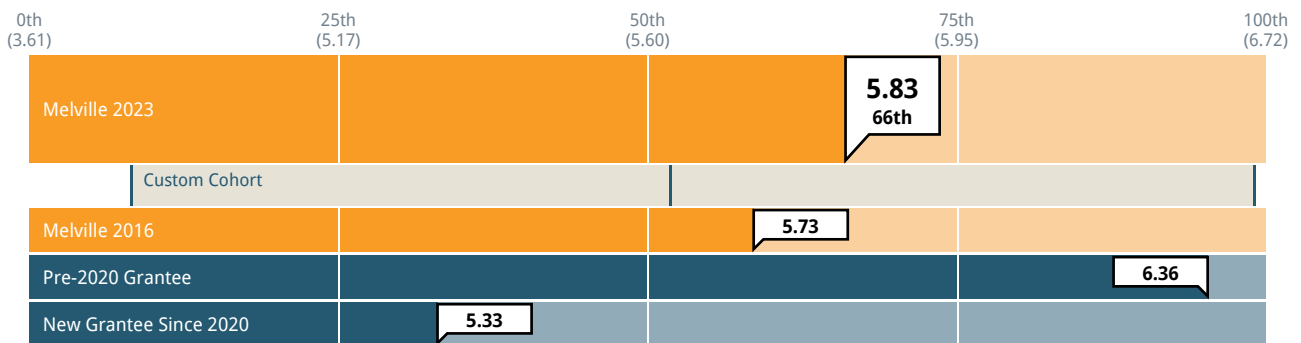
0th (3.61)	25th (5.17)	50th (5.60)	75th (5.95)	100th (6.72)

Melville 2023 — 5.83 66th

Custom Cohort

Melville 2016 — 5.73

Pre-2020 Grantee — 6.36

New Grantee Since 2020 — 5.33

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

Impact on and Understanding of Grantees' Organizations

Overall, how would you rate the Trust's impact on your organization?

1 = No impact   **7** = Significant positive impact
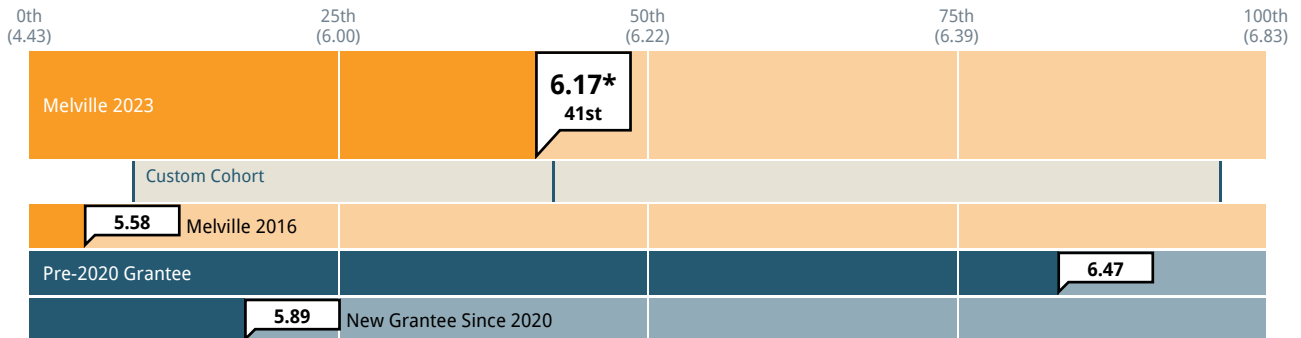
0th (4.43)	25th (6.00)	50th (6.22)	75th (6.39)	100th (6.83)

Melville 2023 — **6.17*** 41st

Custom Cohort

5.58 Melville 2016

Pre-2020 Grantee — 6.47

5.89 New Grantee Since 2020

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

How well does the Trust understand your organization's strategy and goals?

1 = Limited understanding   **7** = Thorough understanding

0th (3.69)	25th (5.63)	50th (5.82)	75th (6.02)	100th (6.60)

Melville 2023 — **5.97** 70th

Custom Cohort

Melville 2016 — 5.65

Pre-2020 Grantee — 6.29

New Grantee Since 2020 — 5.67
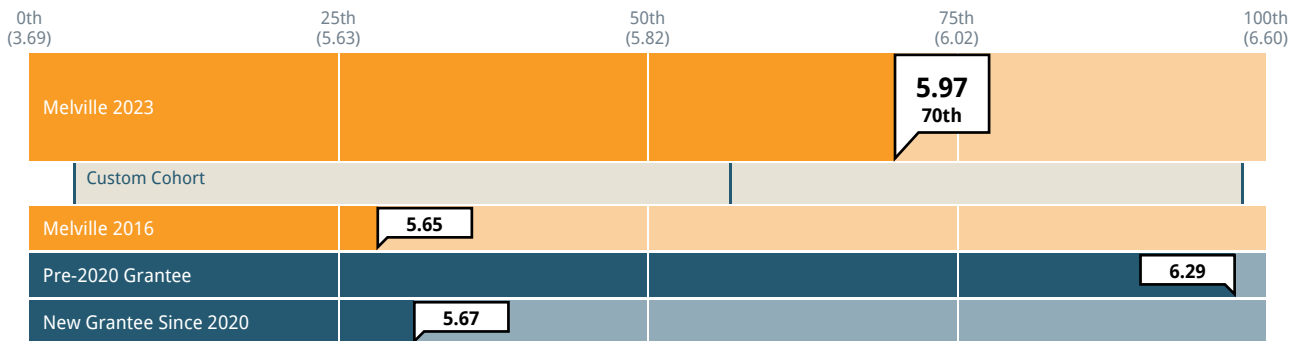
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

Grantee Challenges

How aware is the Trust of the challenges that your organization is facing?

1 = Not at all aware   **7** = Extremely aware

0th (4.00)	25th (5.07)	50th (5.33)	75th (5.58)	100th (6.27)

Melville 2023 — **5.31** / 47th

Custom Cohort

Melville 2016 — **5.04**

Pre-2020 Grantee — **5.53**

New Grantee Since 2020 — **5.11**
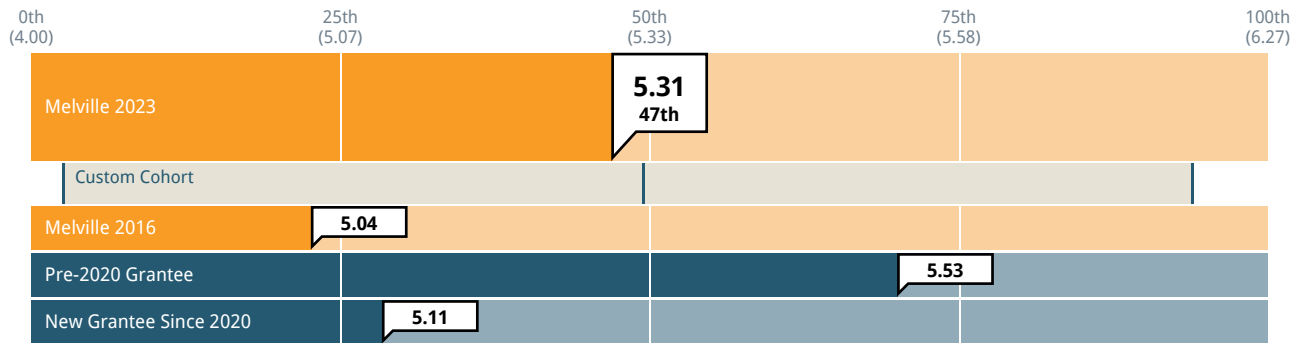
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

Non-Monetary Assistance

Note: Respondents could select all forms of non-monetary assistance they received in the survey. Therefore, the following chart provides a summary of the proportion of grantees who indicated that they received at least one form of non-monetary assistance.

The following questions were recently added to the grantee survey and depict comparative data from fewer than 50 funders in the dataset.

Proportion of Grantees Receiving Non-Monetary Assistance

■ Received at least one form of non-monetary assistance   ■ Did not receive any non-monetary assistance

	Received	Did not receive
Melville 2023	54%	46%
Private Foundations	58%	42%
Average Funder	59%	41%
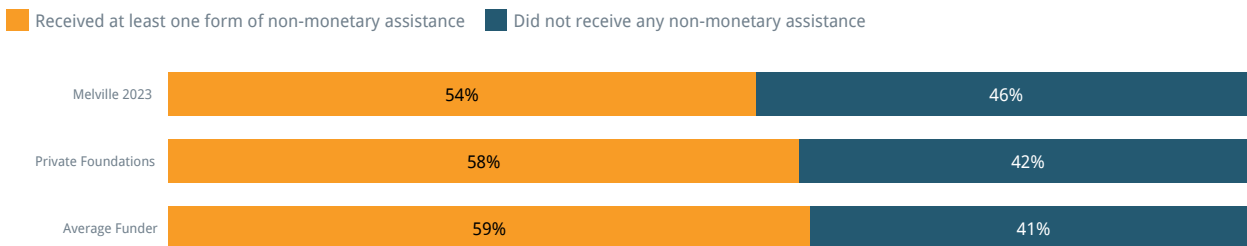
Cohort: Private Foundations   **Past results:** on

Proportion of Grantees Receiving Non-Monetary Assistance - By Subgroup

■ Received at least one form of non-monetary assistance   ■ Did not receive any non-monetary assistance

	Received	Did not receive
Pre-2020 Grantee	65%	35%
New Grantee Since 2020	44%	56%
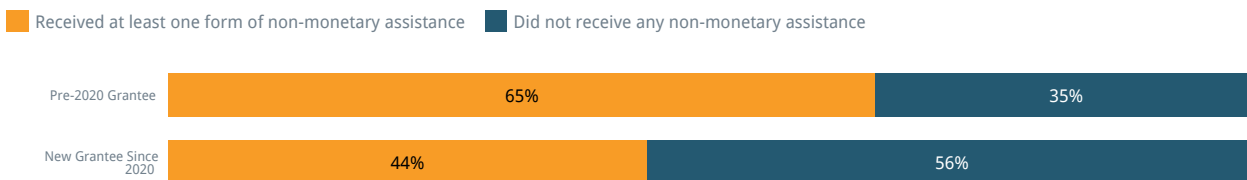
Subgroup: Funding History

In the survey, respondents were asked about the the non-monetary assistance they received in a check-all-that-apply format. Therefore, the following charts provide greater detail on the previous non-monetary assistance question.

Please indicate any types of non-monetary assistance that were a component of what you received from the Trust (from staff or a third party paid for by the Trust).

■ Melville 2023   ■ Private Foundations   ■ Median Funder

Field-Building Assistance (e.g., insight or advice about your field, fostering collaboration, grantee convenings, introductions to field leaders, etc.)

Melville 2023	37%
Private Foundations	34%
Median Funder	32%

Program-Related Assistance (e.g., advice on your program approach or efforts, program assessment or evaluation assistance, etc.)

Melville 2023	37%
Private Foundations	30%
Median Funder	34%

Diversity, Equity, and Inclusion Assistance (e.g., funding for a training or facilitator related to DEI topics, DEI assessment process, expertise to add a DEI lens to your work, etc.)

Melville 2023	20%
Private Foundations	8%
Median Funder	7%

Organizational Capacity Building Assistance (e.g., advice on your organizational capacity, communications assistance, board development, etc.)

Melville 2023	17%
Private Foundations	17%
Median Funder	17%

Fundraising and Development Assistance (e.g., introductions to other funders or donors, development consulting, fundraising review, etc.)

Melville 2023	17%
Private Foundations	19%
Median Funder	18%

Did not receive any non-monetary support

Melville 2023	46%
Private Foundations	42%
Median Funder	42%

Other

Melville 2023	11%
Private Foundations	N/A
Median Funder	N/A

Cohort: Private Foundations   **Past results:** on

Please indicate any types of non-monetary assistance that were a component of what you received from the Trust (from staff or a third party paid for by the Trust). - By Subgroup

■ Pre-2020 Grantee ■ New Grantee Since 2020

Field-Building Assistance (e.g., insight or advice about your field, fostering collaboration, grantee convenings, introductions to field leaders, etc.)
- Pre-2020 Grantee: 53%
- New Grantee Since 2020: 22%

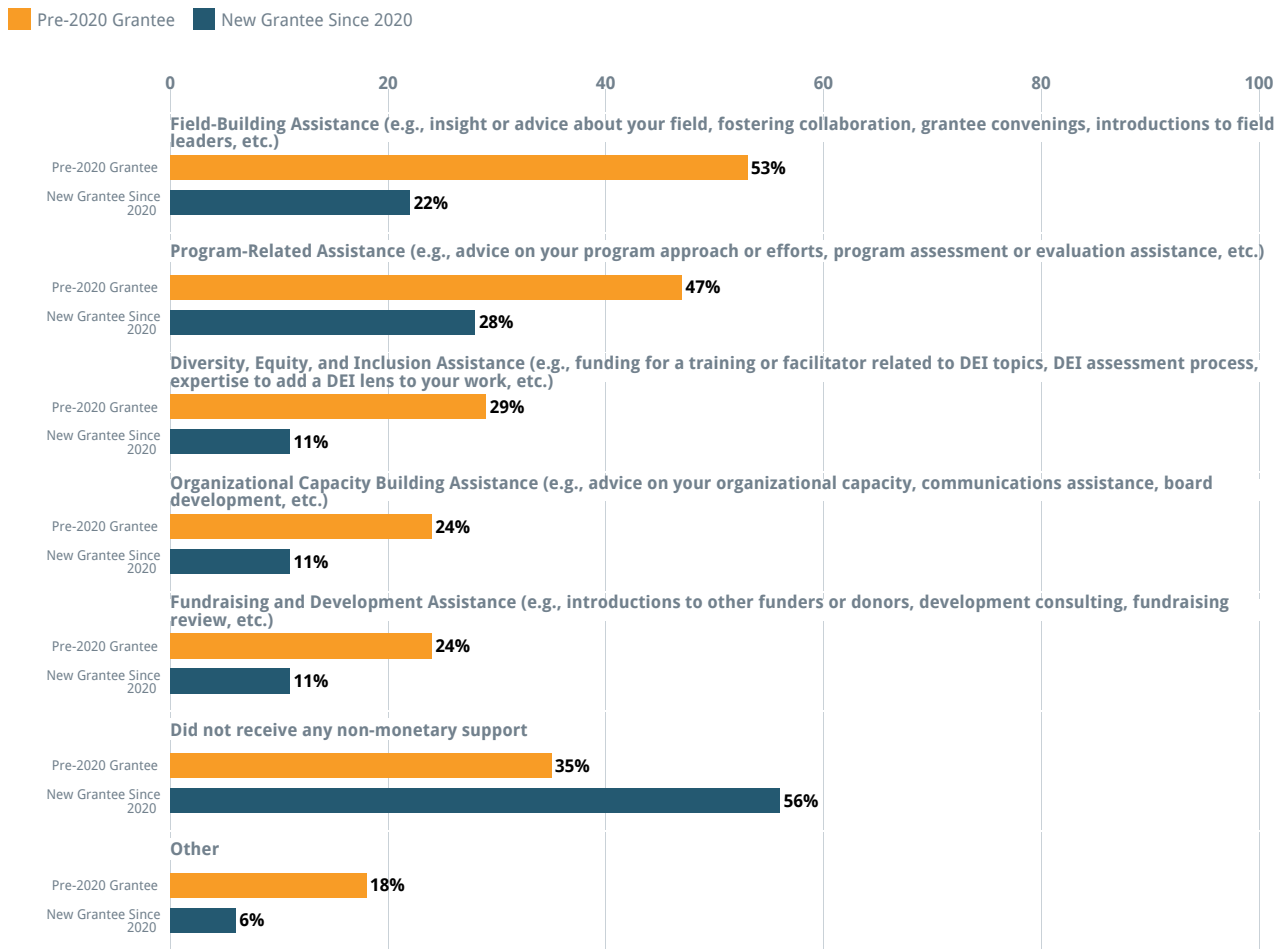**Program-Related Assistance (e.g., advice on your program approach or efforts, program assessment or evaluation assistance, etc.)**
- Pre-2020 Grantee: 47%
- New Grantee Since 2020: 28%

Diversity, Equity, and Inclusion Assistance (e.g., funding for a training or facilitator related to DEI topics, DEI assessment process, expertise to add a DEI lens to your work, etc.)
- Pre-2020 Grantee: 29%
- New Grantee Since 2020: 11%

Organizational Capacity Building Assistance (e.g., advice on your organizational capacity, communications assistance, board development, etc.)
- Pre-2020 Grantee: 24%
- New Grantee Since 2020: 11%

Fundraising and Development Assistance (e.g., introductions to other funders or donors, development consulting, fundraising review, etc.)
- Pre-2020 Grantee: 24%
- New Grantee Since 2020: 11%

Did not receive any non-monetary support
- Pre-2020 Grantee: 35%
- New Grantee Since 2020: 56%

Other
- Pre-2020 Grantee: 18%
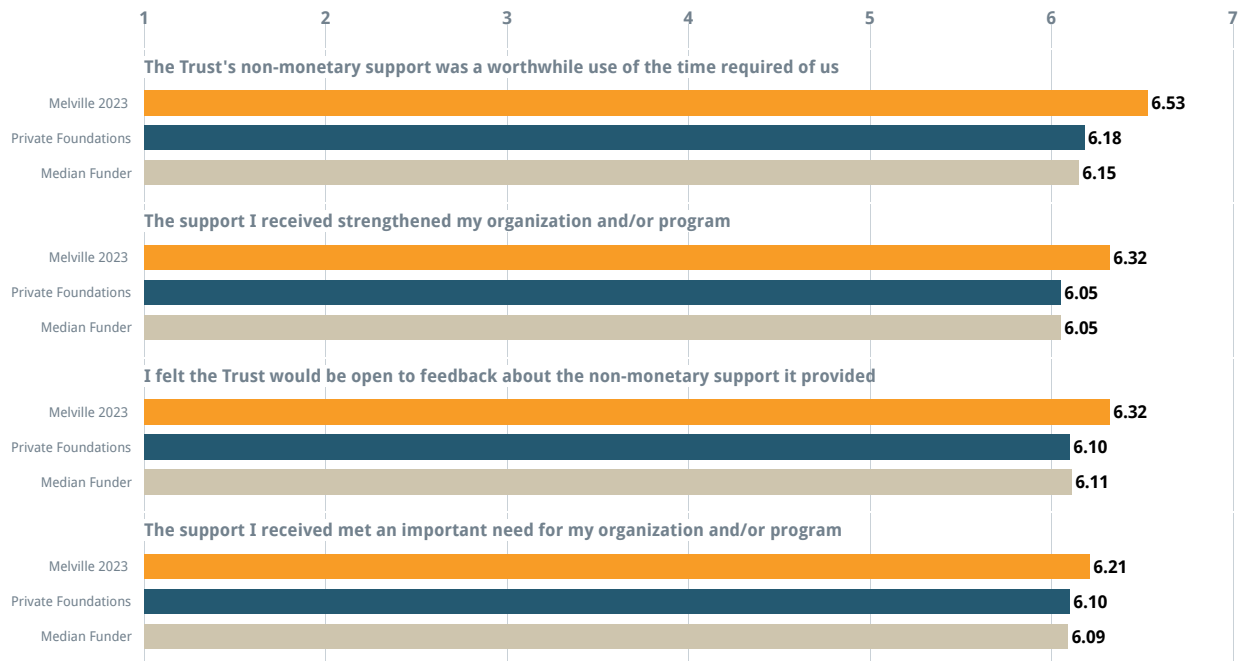- New Grantee Since 2020: 6%

Subgroup: Funding History

Note: The following question was asked only of grantees who indicated receiving at least one form of non-monetary assistance in the previous question.

Please rate the extent to which you agree with the following statements about the non-monetary support you received from the Trust:

1 = Not at all   **7** = To a great extent

■ Melville 2023   ■ Private Foundations   ■ Median Funder

1   2   3   4   5   6   7

The Trust's non-monetary support was a worthwhile use of the time required of us

Melville 2023 — **6.53**
Private Foundations — **6.18**
Median Funder — **6.15**

The support I received strengthened my organization and/or program

Melville 2023 — **6.32**
Private Foundations — **6.05**
Median Funder — **6.05**

I felt the Trust would be open to feedback about the non-monetary support it provided

Melville 2023 — **6.32**
Private Foundations — **6.10**
Median Funder — **6.11**

The support I received met an important need for my organization and/or program

Melville 2023 — **6.21**
Private Foundations — **6.10**
Median Funder — **6.09**

Cohort: Private Foundations   **Past results:** on

Please rate the extent to which you agree with the following statements about the non-monetary support you received from the Trust: - By Subgroup

1 = Not at all   **7** = To a great extent

■ Pre-2020 Grantee

1   2   3   4   5   6   7

The Trust's non-monetary support was a worthwhile use of the time required of us

Pre-2020 Grantee — **6.64**

The support I received strengthened my organization and/or program

Pre-2020 Grantee — **6.64**

I felt the Trust would be open to feedback about the non-monetary support it provided

Pre-2020 Grantee — **6.36**

The support I received met an important need for my organization and/or program

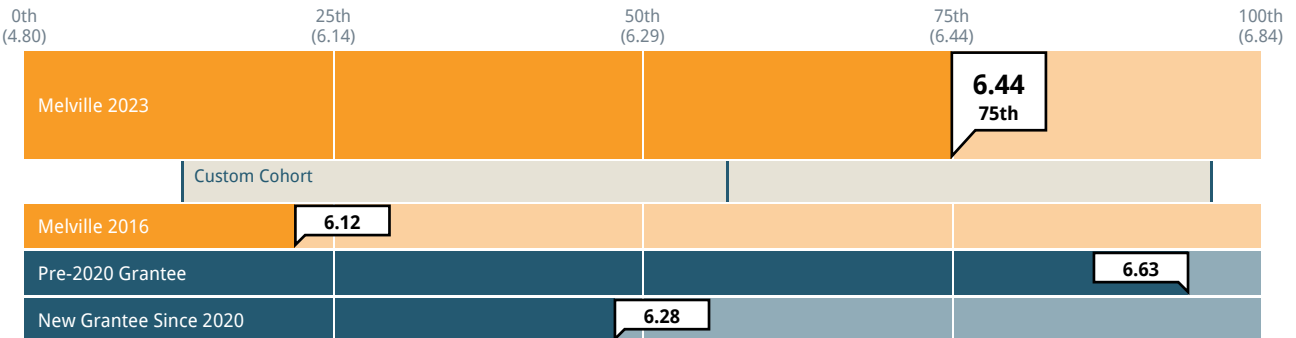Pre-2020 Grantee — **6.55**

Subgroup: Funding History

Funder-Grantee Relationships

How comfortable do you feel approaching the Trust if a problem arises?

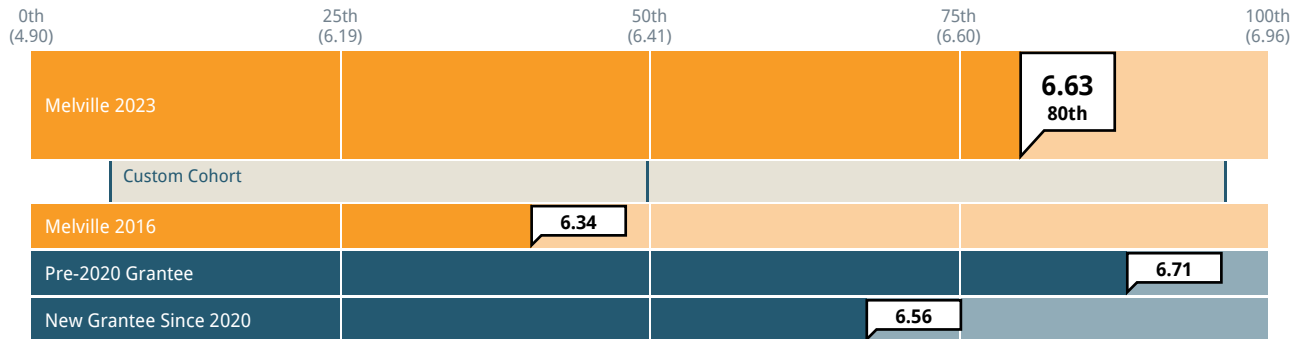**1** = Not at all comfortable   **7** = Extremely comfortable

0th (4.80)	25th (6.14)	50th (6.29)	75th (6.44)	100th (6.84)

Melville 2023 — **6.44** 75th

Custom Cohort

Melville 2016 — 6.12

Pre-2020 Grantee — 6.63

New Grantee Since 2020 — 6.28

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

Overall, how responsive was Trust staff?

1 = Not at all responsive   **7** = Extremely responsive

0th (4.90)	25th (6.19)	50th (6.41)	75th (6.60)	100th (6.96)

Melville 2023 — **6.63** 80th

Custom Cohort

Melville 2016 — 6.34

Pre-2020 Grantee — 6.71

New Grantee Since 2020 — 6.56

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

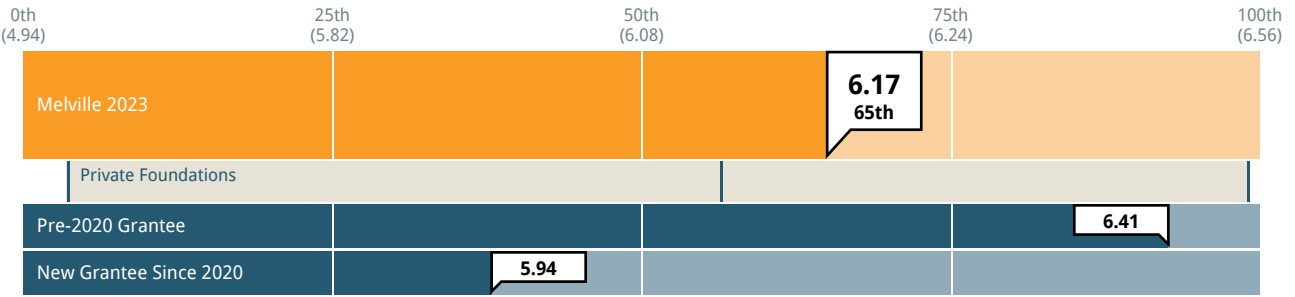### To what extent did the Trust exhibit trust in your organization's staff during this grant?
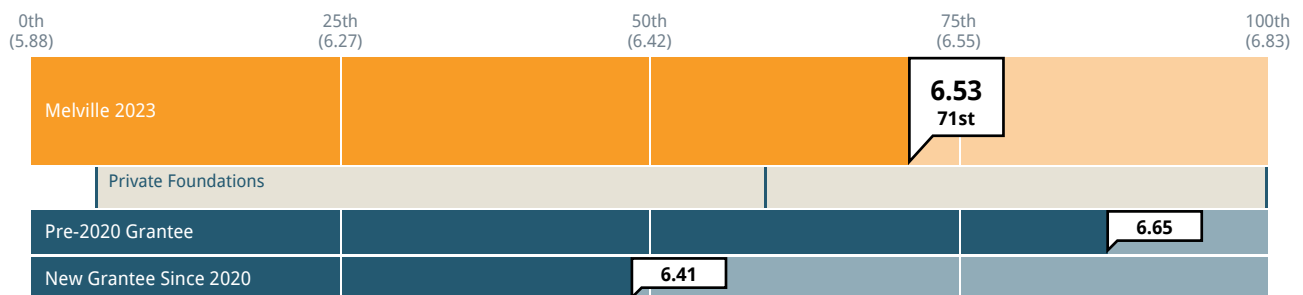
1 = Not at all   **4** = Somewhat   **7** = To a great extent

0th (5.88)	25th (6.27)	50th (6.42)	75th (6.55)	100th (6.83)

Melville 2023 — **6.53** 71st

Private Foundations

Pre-2020 Grantee — 6.65

New Grantee Since 2020 — 6.41

Cohort: Private Foundations   **Past results:** on   **Subgroup:** Funding History

To what extent did the Trust exhibit candor about the Trust's perspectives on your work during this grant?
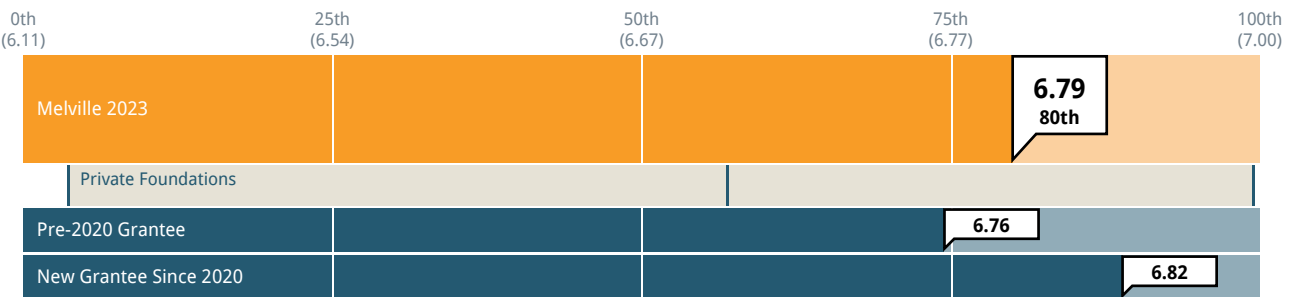
1 = Not at all   **4** = Somewhat   **7** = To a great extent

0th (4.94)	25th (5.82)	50th (6.08)	75th (6.24)	100th (6.56)

Melville 2023 — **6.17** 65th

Private Foundations

Pre-2020 Grantee — **6.41**

New Grantee Since 2020 — **5.94**

Cohort: Private Foundations   **Past results:** on   **Subgroup:** Funding History

---

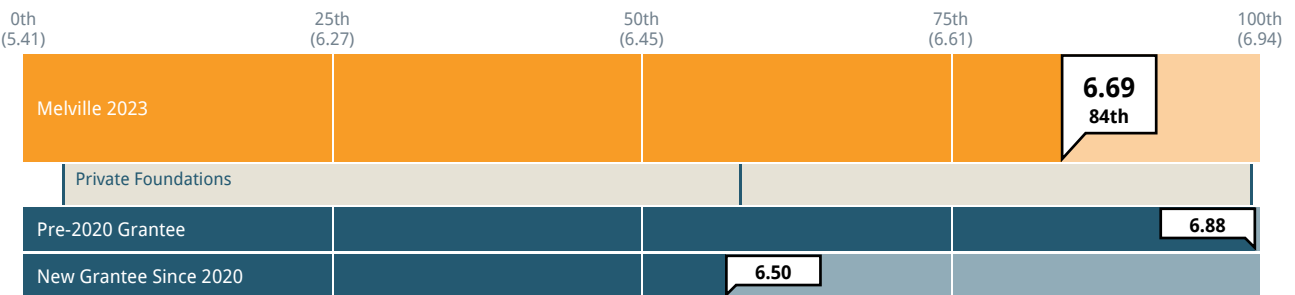**To what extent did the Trust exhibit respectful interaction during this grant?**

1 = Not at all   **4** = Somewhat   **7** = To a great extent

0th (6.11)	25th (6.54)	50th (6.67)	75th (6.77)	100th (7.00)

Melville 2023 — **6.79** 80th

Private Foundations

Pre-2020 Grantee — **6.76**

New Grantee Since 2020 — **6.82**

Cohort: Private Foundations   **Past results:** on   **Subgroup:** Funding History

---

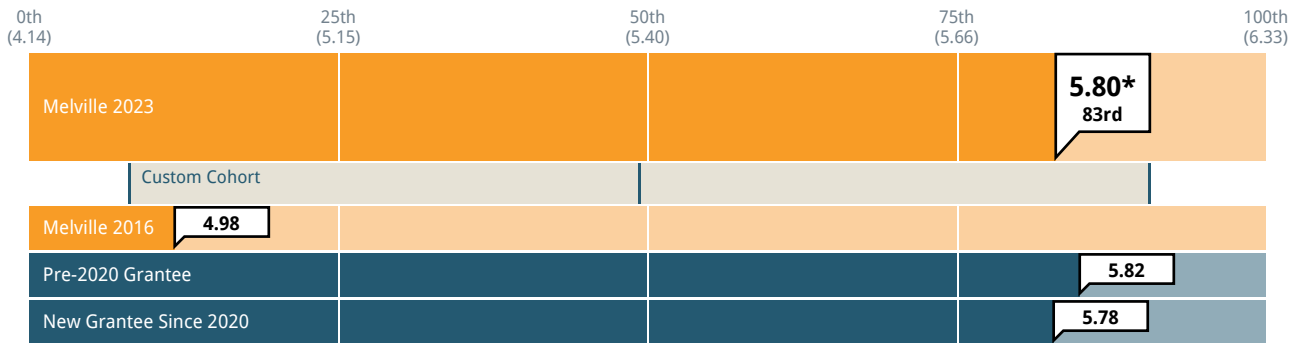**To what extent did the Trust exhibit compassion for those affected by your work during this grant?**

1 = Not at all   **4** = Somewhat   **7** = To a great extent

0th (5.41)	25th (6.27)	50th (6.45)	75th (6.61)	100th (6.94)

Melville 2023 — **6.69** 84th

Private Foundations

Pre-2020 Grantee — **6.88**

New Grantee Since 2020 — **6.50**

Cohort: Private Foundations   **Past results:** on   **Subgroup:** Funding History

To what extent is the Trust open to ideas from grantees about its strategy?

**1** = Not at all   **7** = To a great extent

	0th (4.14)	25th (5.15)	50th (5.40)	75th (5.66)	100th (6.33)

Melville 2023 — **5.80*** **83rd**

Custom Cohort

Melville 2016 — **4.98**

Pre-2020 Grantee — **5.82**

New Grantee Since 2020 — **5.78**

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

Interaction Patterns

**How often do/did you have contact with your primary contact during this grant?**

■ Yearly or less often   ■ Once every few months   ■ Monthly or more often

Melville 2023		83%	17%
Melville 2016	31%	38%	31%
Custom Cohort	13%	62%	25%
Average Funder	19%	57%	24%
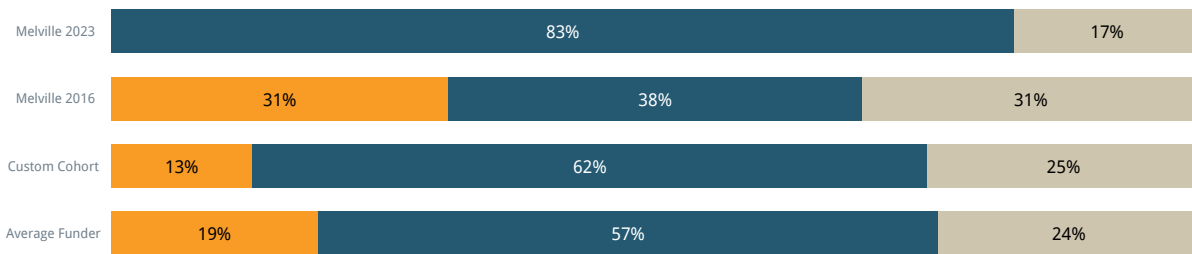
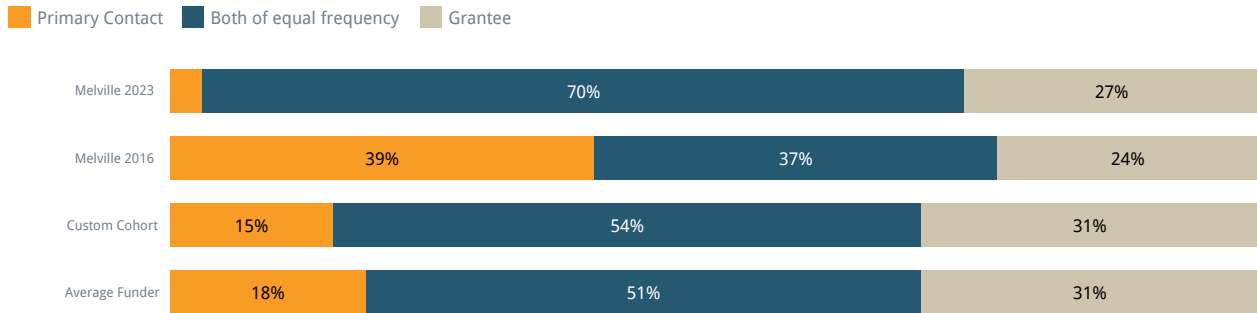**Cohort:** Custom Cohort   **Past results:** on

How often do/did you have contact with your primary contact during this grant? - By Subgroup

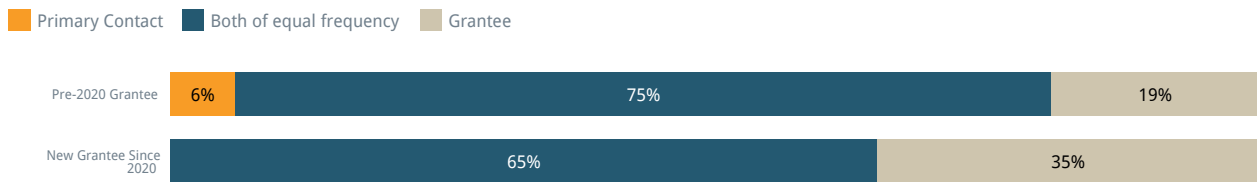■ Yearly or less often   ■ Once every few months   ■ Monthly or more often

Pre-2020 Grantee	71%	29%
New Grantee Since 2020	94%	6%
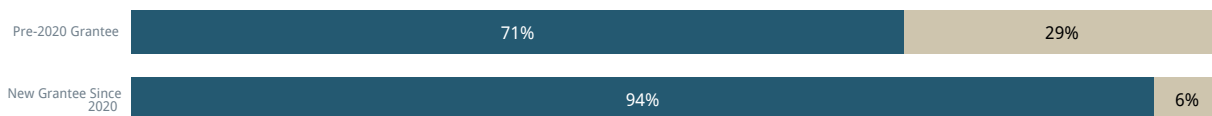
Subgroup: Funding History

Who most frequently initiated the contact you had with your primary contact during this grant?

■ Primary Contact　■ Both of equal frequency　■ Grantee

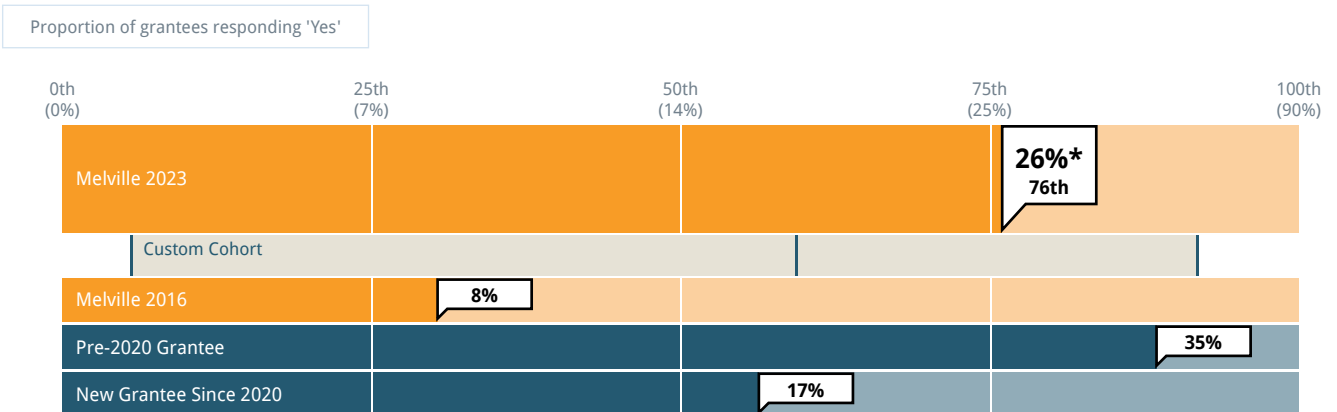|			
Melville 2023		70%	27%
Melville 2016	39%	37%	24%
Custom Cohort	15%	54%	31%
Average Funder	18%	51%	31%

Cohort: Custom Cohort　　**Past results:** on

Who most frequently initiated the contact you had with your primary contact during this grant? - By Subgroup
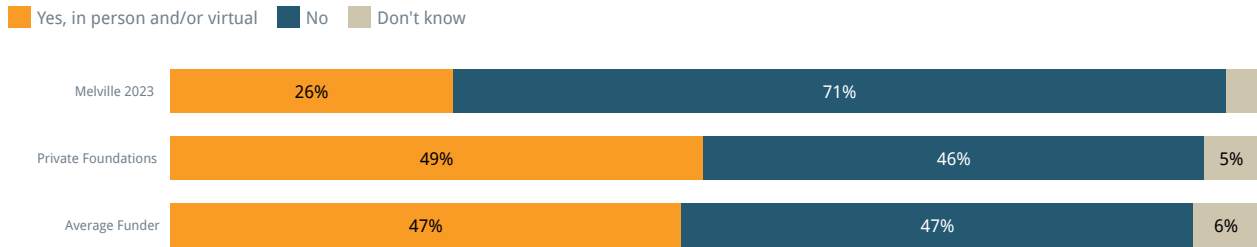
■ Primary Contact　■ Both of equal frequency　■ Grantee

Pre-2020 Grantee	6%	75%	19%
New Grantee Since 2020		65%	35%

Subgroup: Funding History

Has your main contact at the Trust changed in the past six months?

Proportion of grantees responding 'Yes'

	0th (0%)	25th (7%)	50th (14%)	75th (25%)	100th (90%)

Melville 2023 — 26%* 76th
Custom Cohort
Melville 2016 — 8%
Pre-2020 Grantee — 35%
New Grantee Since 2020 — 17%

Cohort: Custom Cohort　　**Past results:** on　　**Subgroup:** Funding History

Please note that CEP recently modified the following question. The prior question was: "At any point during this grant, including the approval process, did the Foundation staff visit your offices or programs?" The question anchors have not been modified.

At any point during this grant, including the approval process, did Trust staff conduct a site visit?

■ Yes, in person and/or virtual　■ No　■ Don't know

Melville 2023	26%	71%	
Private Foundations	49%	46%	5%
Average Funder	47%	47%	6%

Cohort: Private Foundations　　**Past results:** on

At any point during this grant, including the approval process, did Trust staff conduct a site visit? - By Subgroup

■ Yes, in person and/or virtual　■ No　■ Don't know

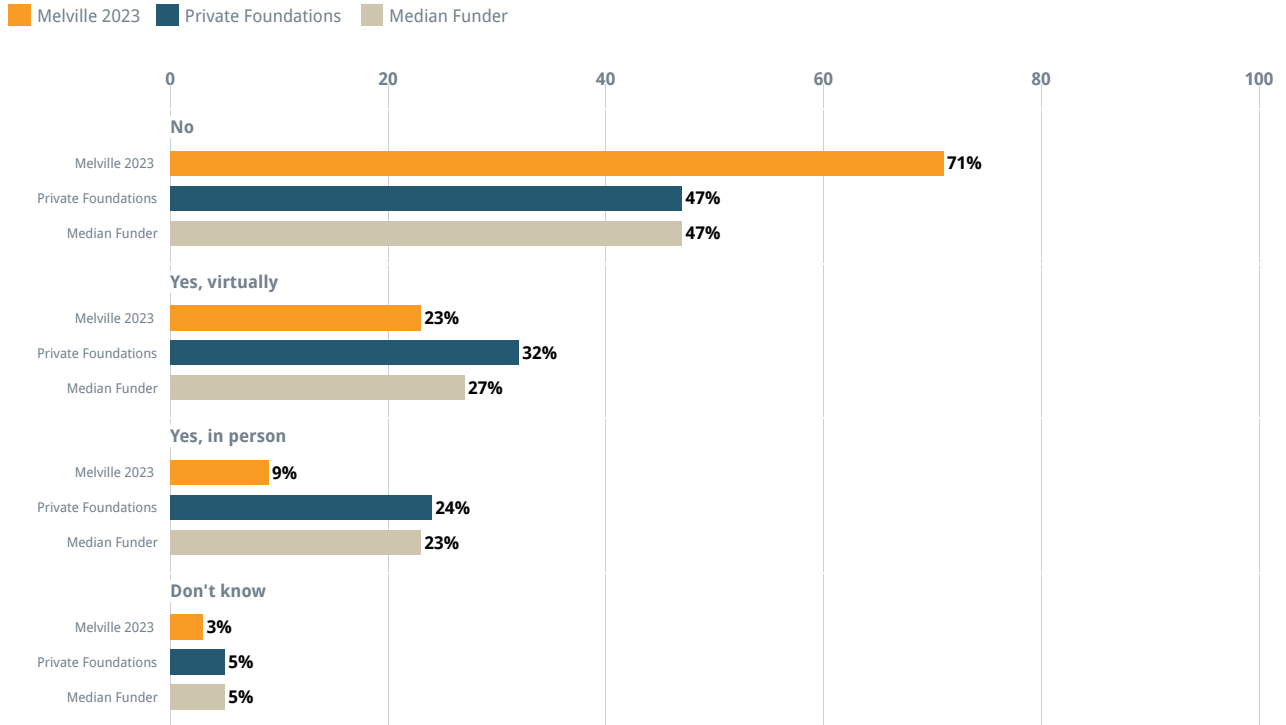|			
Pre-2020 Grantee	29%	65%	6%
New Grantee Since 2020	22%	78%	

Subgroup: Funding History

In the survey, respondents were asked the site visit question in a check-all-that-apply format. Therefore, the following charts provide greater detail on the previous site visit question.
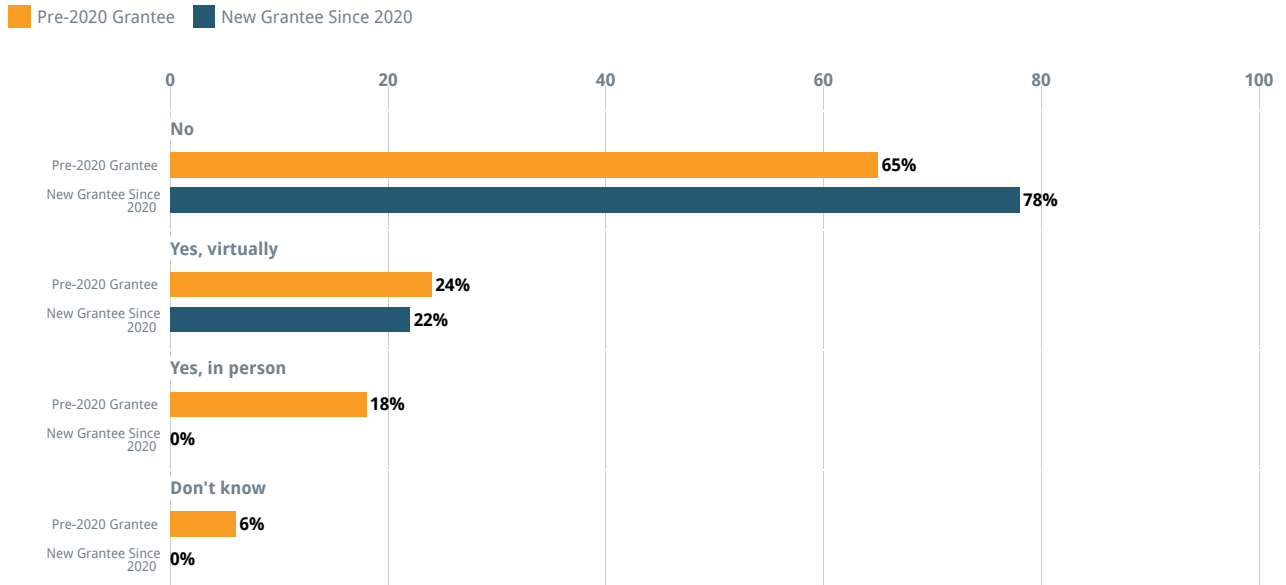
At any point during this grant, including the approval process, did Trust staff conduct a site visit?

■ Melville 2023　■ Private Foundations　■ Median Funder

No
- Melville 2023: **71%**
- Private Foundations: **47%**
- Median Funder: **47%**

Yes, virtually
- Melville 2023: **23%**
- Private Foundations: **32%**
- Median Funder: **27%**

Yes, in person
- Melville 2023: **9%**
- Private Foundations: **24%**
- Median Funder: **23%**

Don't know
- Melville 2023: **3%**
- Private Foundations: **5%**
- Median Funder: **5%**

Cohort: Private Foundations　**Past results:** on

At any point during this grant, including the approval process, did Trust staff conduct a site visit? - By Subgroup
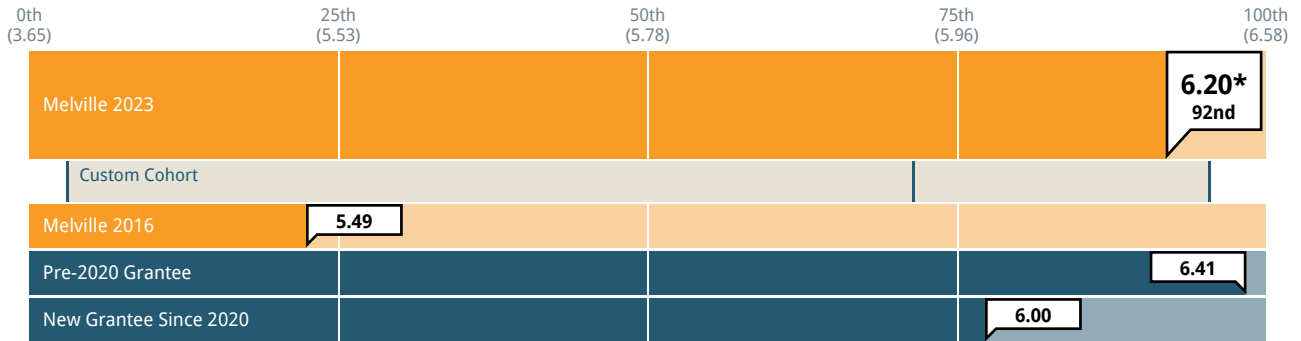
■ Pre-2020 Grantee　■ New Grantee Since 2020

No
- Pre-2020 Grantee: **65%**
- New Grantee Since 2020: **78%**

Yes, virtually
- Pre-2020 Grantee: **24%**
- New Grantee Since 2020: **22%**

Yes, in person
- Pre-2020 Grantee: **18%**
- New Grantee Since 2020: **0%**

Don't know
- Pre-2020 Grantee: **6%**
- New Grantee Since 2020: **0%**

Subgroup: Funding History

Communication

How clearly has the Trust communicated its goals and strategy to you?

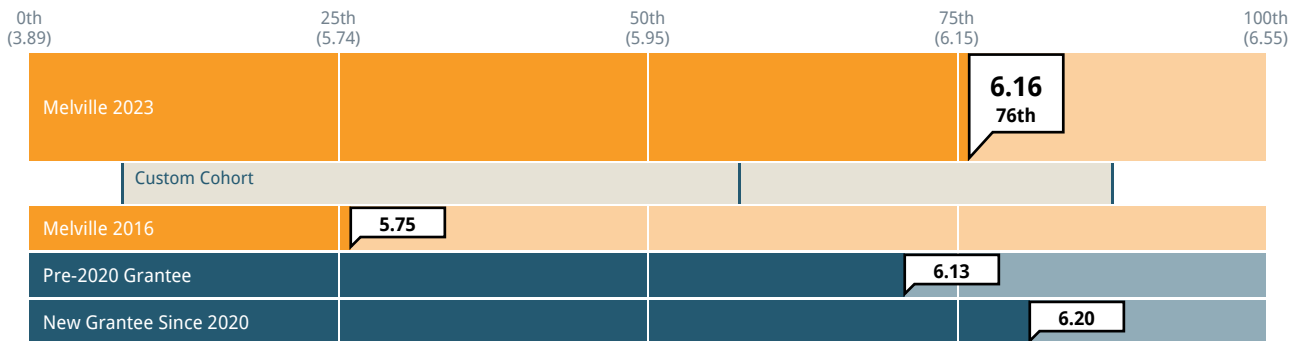**1** = Not at all clearly   **7** = Extremely clearly

0th (3.65)	25th (5.53)	50th (5.78)	75th (5.96)	100th (6.58)

Melville 2023 — **6.20*** 92nd

Custom Cohort

Melville 2016 — **5.49**

Pre-2020 Grantee — **6.41**

New Grantee Since 2020 — **6.00**

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

How consistent was the information provided by different communication resources, both personal and written, that you used to learn about the Trust?
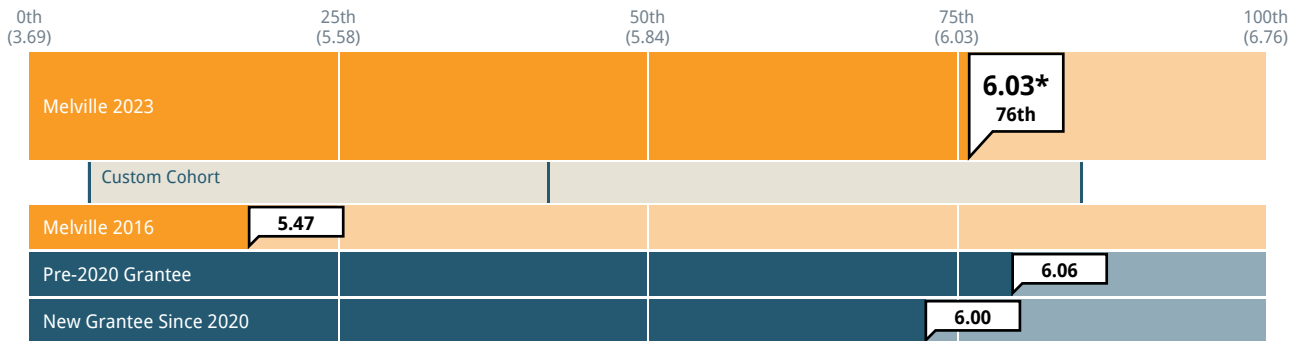
1 = Not at all consistent   **7** = Completely consistent

0th (3.89)	25th (5.74)	50th (5.95)	75th (6.15)	100th (6.55)

Melville 2023 — **6.16** 76th

Custom Cohort

Melville 2016 — **5.75**

Pre-2020 Grantee — **6.13**

New Grantee Since 2020 — **6.20**

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

Overall, how transparent is the Trust with your organization?

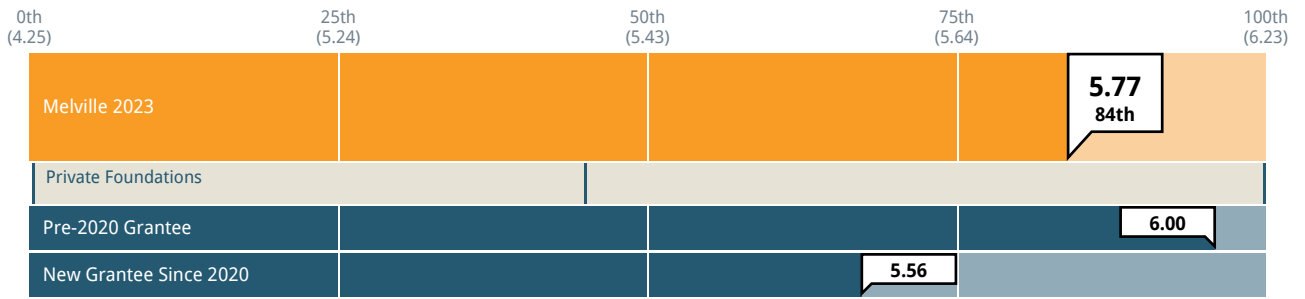**1** = Not at all transparent   **7** = Extremely transparent

0th (3.69)	25th (5.58)	50th (5.84)	75th (6.03)	100th (6.76)

Melville 2023 — **6.03*** 76th

Custom Cohort

Melville 2016 — **5.47**

Pre-2020 Grantee — **6.06**

New Grantee Since 2020 — **6.00**

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

How well do you understand the way in which the work funded by this grant fits into the Trust's broader efforts?

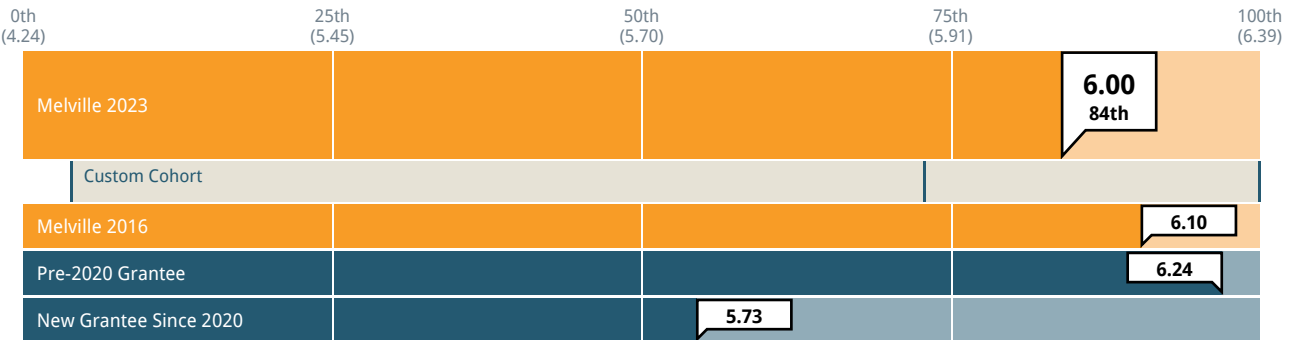**1** = Limited understanding   **7** = Thorough understanding

0th (4.25)	25th (5.24)	50th (5.43)	75th (5.64)	100th (6.23)

Melville 2023 — **5.77** 84th

Private Foundations

Pre-2020 Grantee — 6.00

New Grantee Since 2020 — 5.56

Cohort: Private Foundations   **Past results:** on   **Subgroup:** Funding History

Contextual Understanding

How well does the Trust understand the social, cultural, or socioeconomic factors that affect your work?

1 = Limited understanding   **7** = Thorough understanding

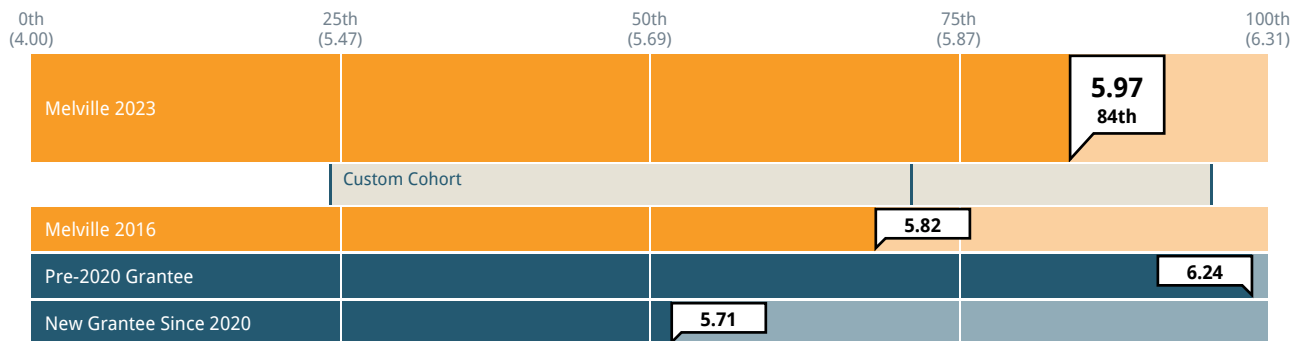|	0th (4.24)	25th (5.45)	50th (5.70)	75th (5.91)	100th (6.39)
Melville 2023				**6.00** 84th	
Custom Cohort					
Melville 2016				6.10	
Pre-2020 Grantee				6.24	
New Grantee Since 2020		5.73			

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

In the following questions, we use the phrase "the people and communities that you serve" to refer to those your organization seeks to serve through the services and/or programs it provides.

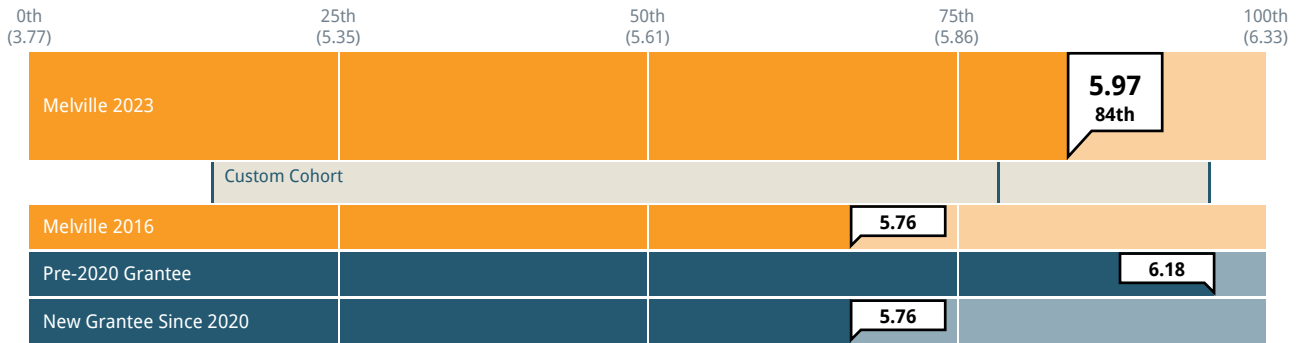**How well does the Trust understand the needs of the people and communities that you serve?**

1 = Limited understanding   **7** = Thorough understanding

	0th (4.00)	25th (5.47)	50th (5.69)	75th (5.87)	100th (6.31)
Melville 2023				**5.97** 84th	
Custom Cohort					
Melville 2016			5.82		
Pre-2020 Grantee				6.24	
New Grantee Since 2020		5.71			

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

To what extent do the Trust's funding priorities reflect a deep understanding of the needs of the people and communities that you serve?
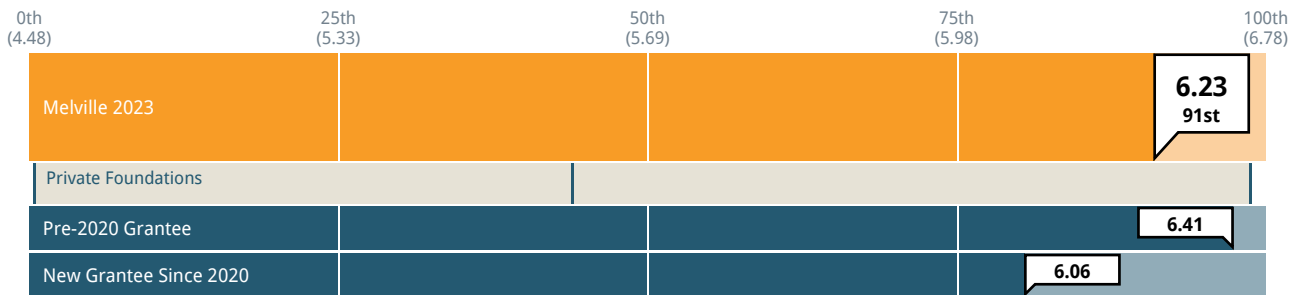
1 = Not at all   **7** = To a great extent

	0th (3.77)	25th (5.35)	50th (5.61)	75th (5.86)	100th (6.33)

Melville 2023 — **5.97** 84th

Custom Cohort

Melville 2016 — 5.76

Pre-2020 Grantee — 6.18

New Grantee Since 2020 — 5.76

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

Racial Equity

Please rate the extent to which you agree or disagree with the following statements about racial equity:

The Trust has clearly communicated what racial equity means for its work
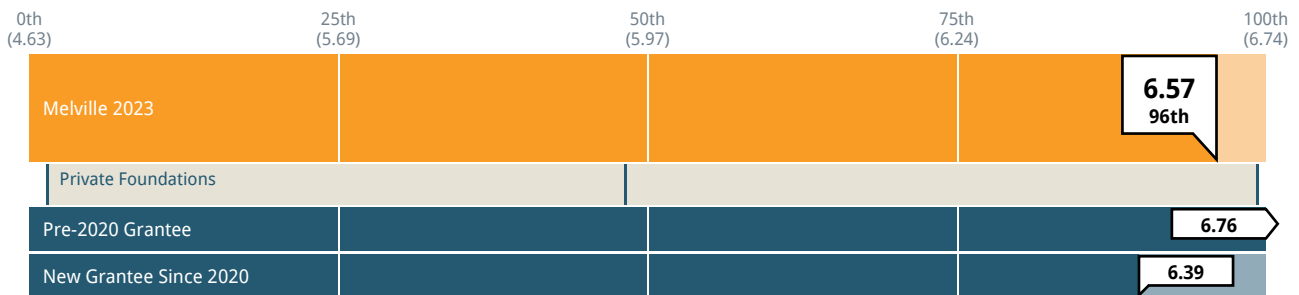
1 = Strongly disagree   **4** = Neither agree nor disagree   **7** = Strongly agree

0th (4.48)	25th (5.33)	50th (5.69)	75th (5.98)	100th (6.78)
Melville 2023				**6.23** 91st
Private Foundations				
Pre-2020 Grantee				**6.41**
New Grantee Since 2020			**6.06**	

Cohort: Private Foundations   **Past results:** on   **Subgroup:** Funding History

Overall, the Trust demonstrates an explicit commitment to racial equity in its work
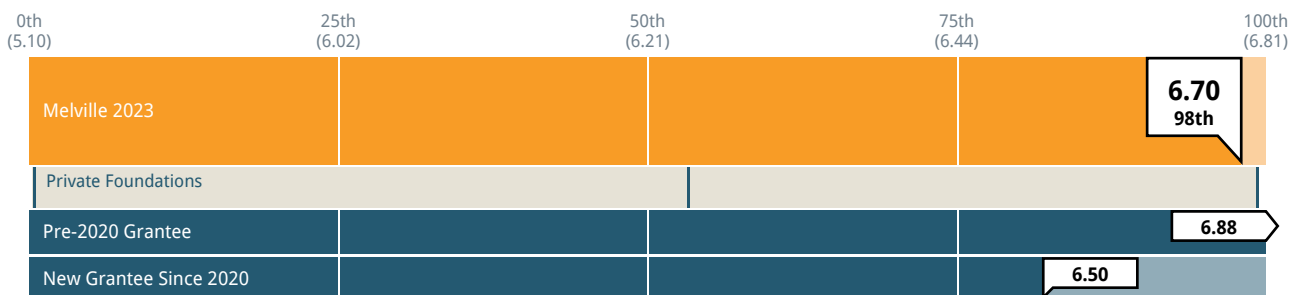
1 = Strongly disagree   **4** = Neither agree nor disagree   **7** = Strongly agree

0th (4.63)	25th (5.69)	50th (5.97)	75th (6.24)	100th (6.74)
Melville 2023				**6.57** 96th
Private Foundations				
Pre-2020 Grantee				**6.76**
New Grantee Since 2020				**6.39**

Cohort: Private Foundations   **Past results:** on   **Subgroup:** Funding History

Overall, most staff I have interacted with at the Trust embody a strong commitment to racial equity
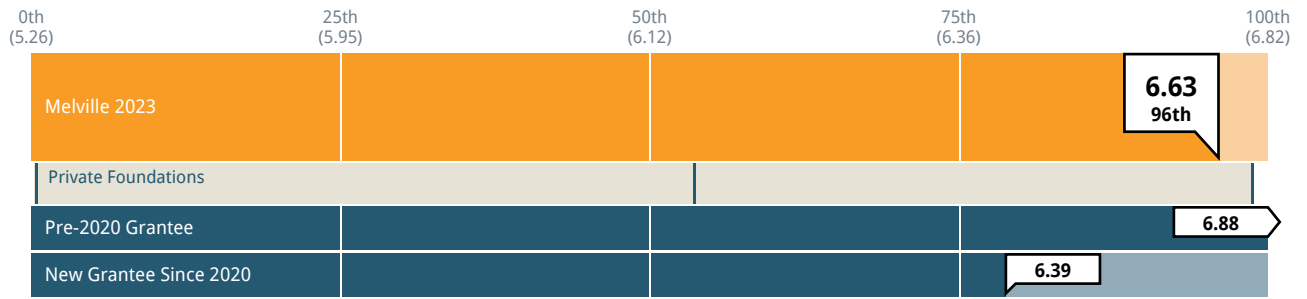
1 = Strongly disagree   **4** = Neither agree nor disagree   **7** = Strongly agree

0th (5.10)	25th (6.02)	50th (6.21)	75th (6.44)	100th (6.81)
Melville 2023				**6.70** 98th
Private Foundations				
Pre-2020 Grantee				**6.88**
New Grantee Since 2020			**6.50**	

Cohort: Private Foundations   **Past results:** on   **Subgroup:** Funding History

I believe that the Trust is committed to combatting racism

| **1** = Strongly disagree | **4** = Neither agree nor disagree | **7** = Strongly agree |

0th (5.26) 25th (5.95) 50th (6.12) 75th (6.36) 100th (6.82)

Melville 2023 — **6.63** 96th

Private Foundations

Pre-2020 Grantee — 6.88
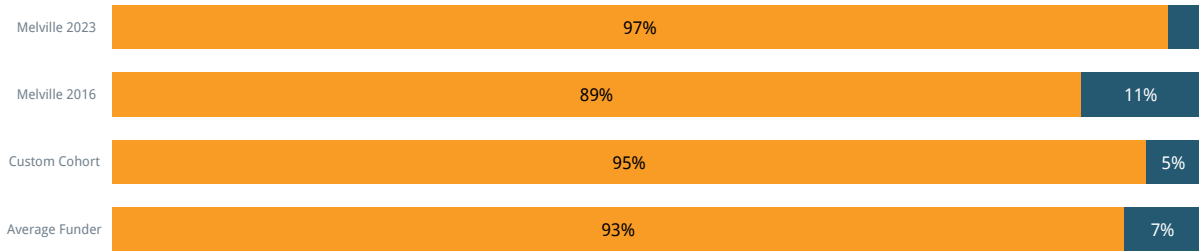
New Grantee Since 2020 — 6.39

Cohort: Private Foundations   **Past results:** on   **Subgroup:** Funding History

Grant Processes

Did you submit an application to the Trust for this grant?

■ Submitted an application   ■ Did not submit an application

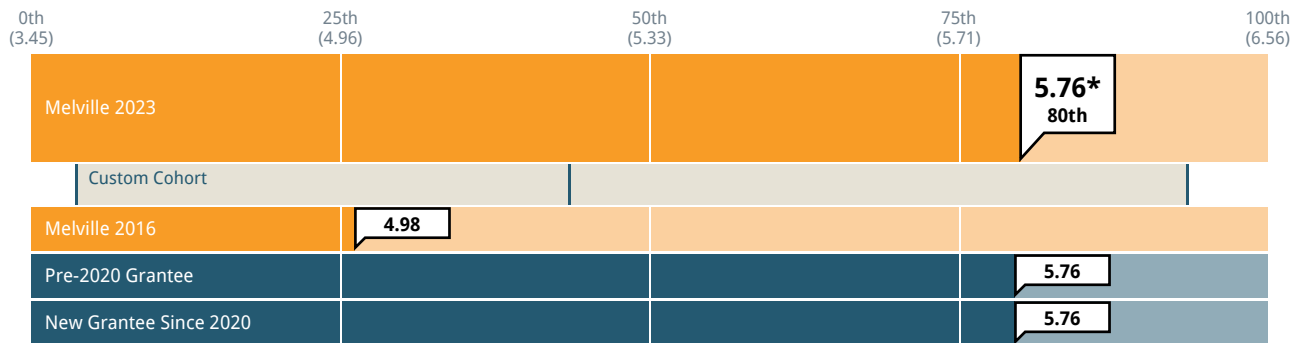|		
Melville 2023	97%	
Melville 2016	89%	11%
Custom Cohort	95%	5%
Average Funder	93%	7%

Cohort: Custom Cohort   **Past results:** on

Approval Process

Please note that CEP modified the following question in 2022. The prior question text was: "How helpful was participating in the Foundation's selection process in strengthening the organization/program funded by the grant?" The corresponding anchors were "not at all helpful" and "extremely helpful."

To what extent was the Trust's approval process a helpful opportunity to strengthen the efforts funded by the grant?

1 = Not at all   **7** = To a great extent

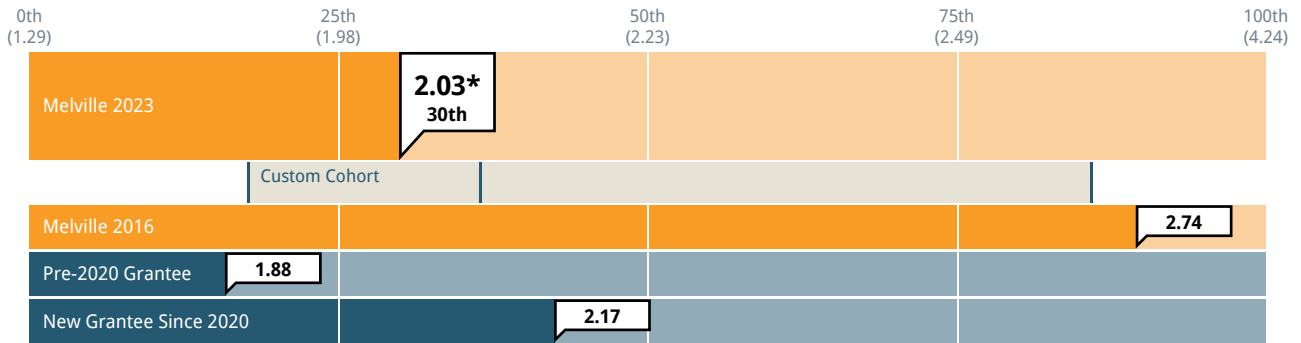|	0th (3.45)	25th (4.96)	50th (5.33)	75th (5.71)	100th (6.56)
Melville 2023				5.76* 80th	
Custom Cohort					
Melville 2016	4.98				
Pre-2020 Grantee				5.76	
New Grantee Since 2020				5.76	

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

As you developed your grant application, how much pressure did you feel to modify your organization's priorities in order to create a grant application that was likely to receive funding?
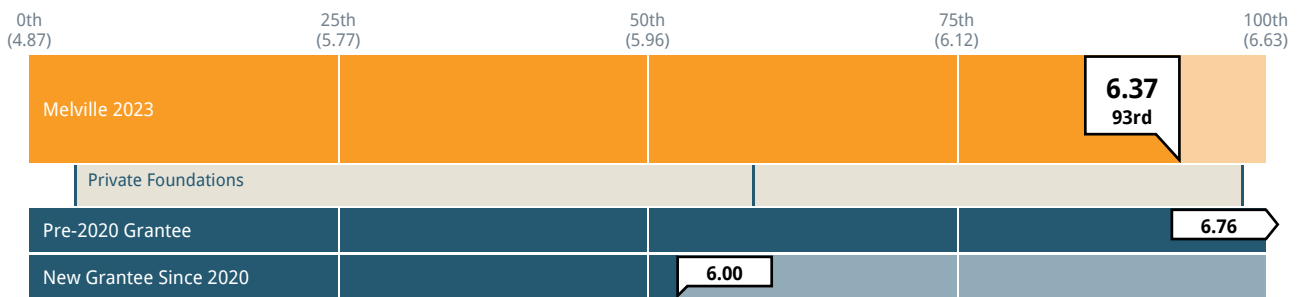
1 = No pressure   **7** = Significant pressure

0th (1.29)	25th (1.98)	50th (2.23)	75th (2.49)	100th (4.24)

Melville 2023 — **2.03*** 30th

Custom Cohort

Melville 2016 — **2.74**

Pre-2020 Grantee — **1.88**

New Grantee Since 2020 — **2.17**

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

To what extent was the Trust's approval process an appropriate level of effort given the amount of funding received?
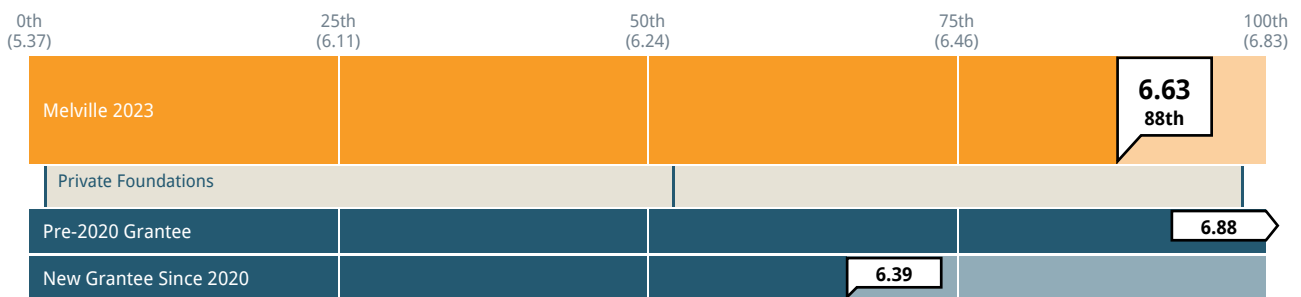
1 = Not at all   **7** = To a great extent

0th (4.87)	25th (5.77)	50th (5.96)	75th (6.12)	100th (6.63)

Melville 2023 — **6.37** 93rd

Private Foundations

Pre-2020 Grantee — **6.76**

New Grantee Since 2020 — **6.00**

Cohort: Private Foundations   **Past results:** on   **Subgroup:** Funding History

To what extent was the Trust clear and transparent about the approval process requirements and timelines?
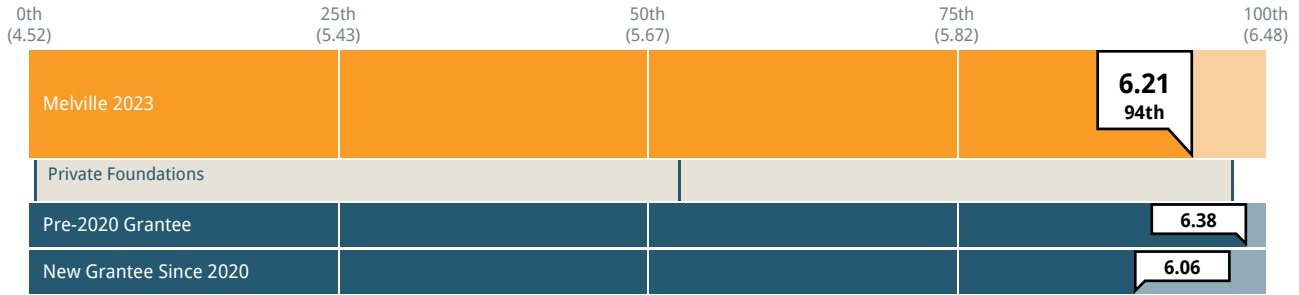
1 = Not at all   **7** = To a great extent

0th (5.37)	25th (6.11)	50th (6.24)	75th (6.46)	100th (6.83)

Melville 2023 — **6.63** 88th

Private Foundations

Pre-2020 Grantee — **6.88**

New Grantee Since 2020 — **6.39**

Cohort: Private Foundations   **Past results:** on   **Subgroup:** Funding History

To what extent was the Trust clear and transparent about the criteria the Trust uses to decide whether an application would be funded or declined?

1 = Not at all   **7** = To a great extent

0th (4.52)	25th (5.43)	50th (5.67)	75th (5.82)	100th (6.48)

Melville 2023 — **6.21** 94th

Private Foundations

Pre-2020 Grantee — **6.38**

New Grantee Since 2020 — **6.06**

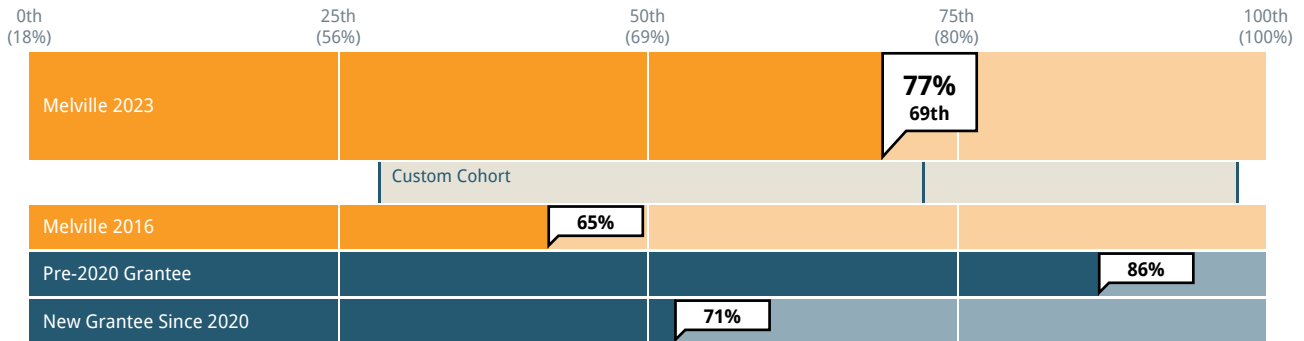**Cohort:** Private Foundations   **Past results:** on   **Subgroup:** Funding History

Reporting and Evaluation Process

Definition of Reporting and Evaluation

- "Reporting" - Melville's standard oversight, monitoring, and grant reporting.
- "Evaluation" - formal activities *beyond reporting* undertaken by Melville to assess or learn about a grant, a program, or Melville's efforts.

At any point during the application or the grant period, did the Trust and your organization exchange ideas regarding how your organization would assess the results of the work funded by this grant?

Proportion of grantees responding 'Yes'

0th (18%)	25th (56%)	50th (69%)	75th (80%)	100th (100%)

Melville 2023 — **77%** 69th

Custom Cohort

Melville 2016 — **65%**

Pre-2020 Grantee — **86%**

New Grantee Since 2020 — **71%**

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

Participation in Reporting and/or Evaluation Processes

■ Participated in a reporting process only   ■ Participated in an evaluation process only   ■ Participated in both a reporting and an evaluation process
■ Participated in neither a reporting nor an evaluation process

Melville 2023	59%		16%	22%
Custom Cohort	61%		27%	11%
Average Funder	57%		28%	14%

Cohort: Custom Cohort   **Past results:** on

Participation in Reporting and/or Evaluation Processes - By Subgroup

🟧 Participated in a reporting process only   ⬛ Participated in an evaluation process only   ⬜ Participated in both a reporting and an evaluation process
🟥 Participated in neither a reporting nor an evaluation process

Pre-2020 Grantee	67% · 33%
New Grantee Since 2020	53% · 6% · 41%

Subgroup: Funding History

Note: There were not enough grantees who indicated having participated in an evaluation process to show data for the questions:
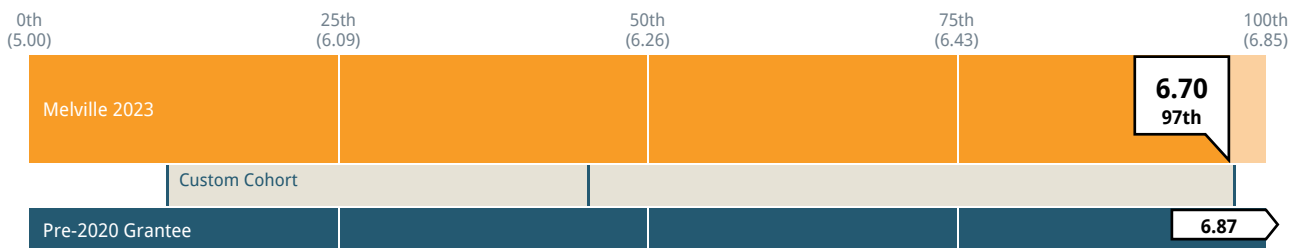
- To what extent did the evaluation incorporate input from your organization in the design of the evaluation?
- To what extent did the evaluation result in your organization making changes to the work that was evaluated?

Reporting Process

The following questions were only asked of grantees that indicated having participated in a reporting process. See the "Reporting and Evaluation Process" page for data on the proportion of grantees participating in this process.

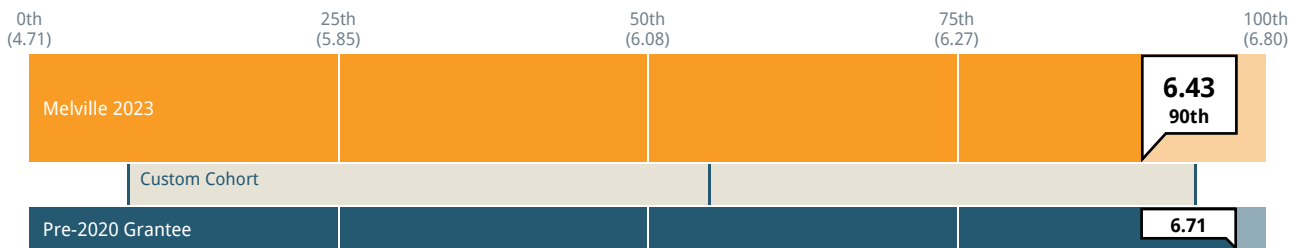### To what extent was the Trust's reporting process straightforward?

1 = Not at all   **7** = To a great extent

0th (5.00)	25th (6.09)	50th (6.26)	75th (6.43)	100th (6.85)

Melville 2023 — **6.70** 97th

Custom Cohort

Pre-2020 Grantee — **6.87**

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

To what extent was the Trust's reporting process adaptable, if necessary, to fit your circumstances?

1 = Not at all   **7** = To a great extent

0th (4.71)	25th (5.85)	50th (6.08)	75th (6.27)	100th (6.80)

Melville 2023 — **6.43** 90th

Custom Cohort

Pre-2020 Grantee — **6.71**

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

To what extent was the Trust's reporting process relevant, with questions and measures pertinent to the work funded by this grant?

1 = Not at all   **7** = To a great extent
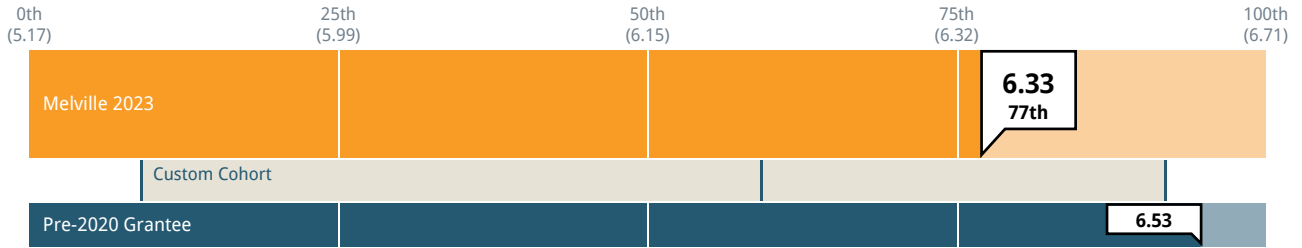
0th (5.17)	25th (5.99)	50th (6.15)	75th (6.32)	100th (6.71)

Melville 2023
6.33
77th

Custom Cohort

Pre-2020 Grantee
6.53

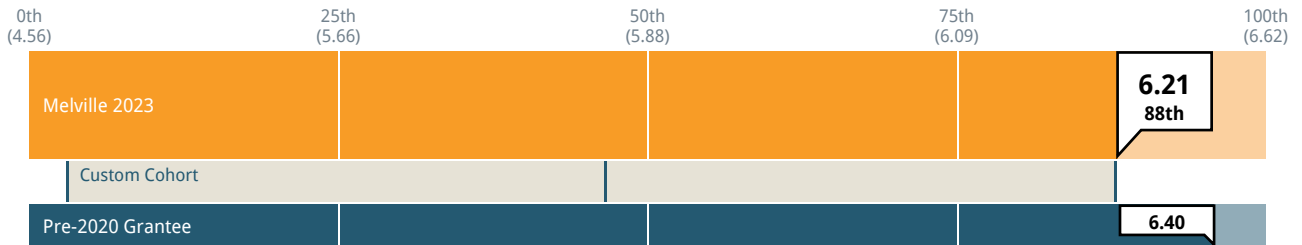**Cohort:** Custom Cohort   **Past results:** on   **Subgroup:** Funding History

To what extent was the Trust's reporting process a helpful opportunity for you to reflect and learn?

1 = Not at all   **7** = To a great extent

0th (4.56)	25th (5.66)	50th (5.88)	75th (6.09)	100th (6.62)

Melville 2023
6.21
88th

Custom Cohort

Pre-2020 Grantee
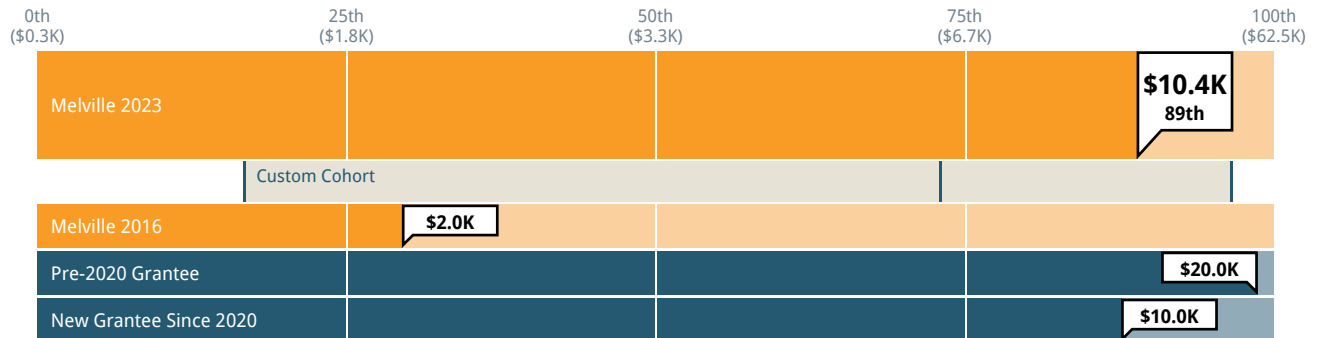**6.40**

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History
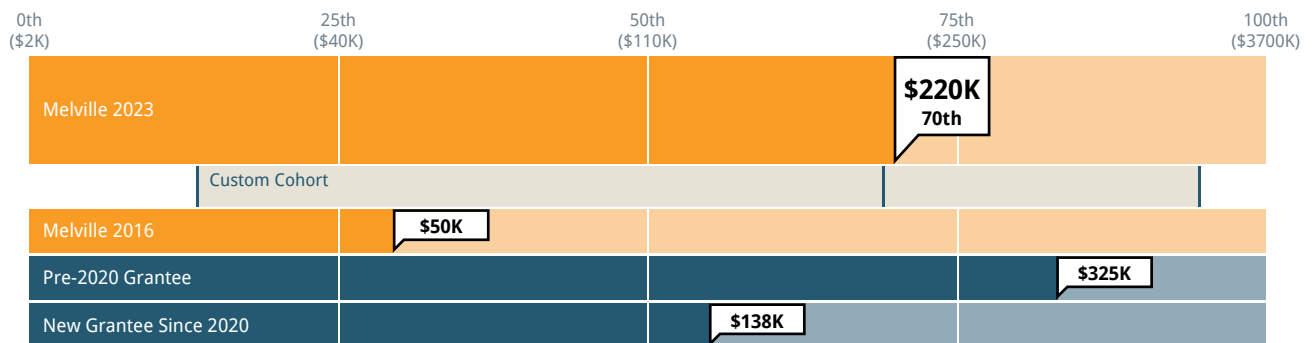
Dollar Return and Time Spent on Processes

Dollar Return: Median grant dollars awarded per process hour required

Includes total grant dollars awarded and total time necessary to fulfill the requirements over the lifetime of the grant
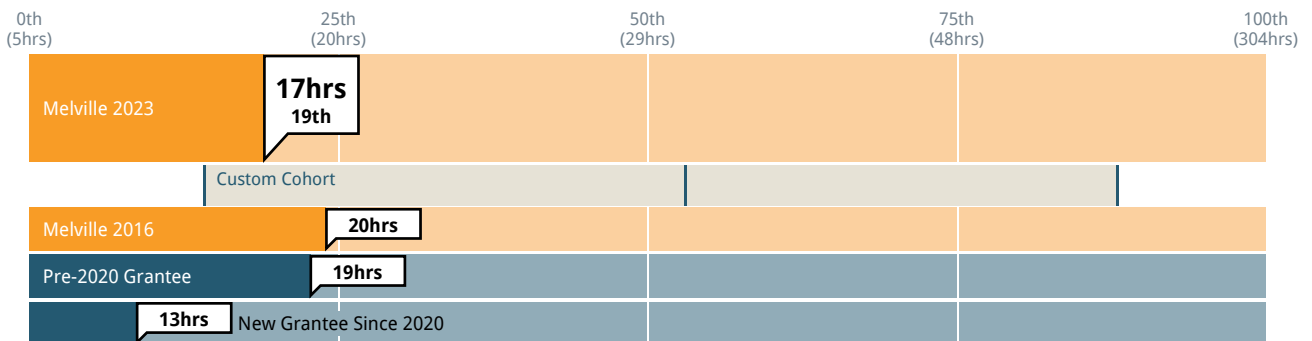
	0th ($0.3K)	25th ($1.8K)	50th ($3.3K)	75th ($6.7K)	100th ($62.5K)
Melville 2023					$10.4K 89th
Custom Cohort					
Melville 2016		$2.0K			
Pre-2020 Grantee				$20.0K	
New Grantee Since 2020				$10.0K	

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

Median Grant Size

	0th ($2K)	25th ($40K)	50th ($110K)	75th ($250K)	100th ($3700K)
Melville 2023				$220K 70th	
Custom Cohort					
Melville 2016		$50K			
Pre-2020 Grantee				$325K	
New Grantee Since 2020			$138K		

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

Median hours spent by grantees on funder requirements over grant lifetime

	0th (5hrs)	25th (20hrs)	50th (29hrs)	75th (48hrs)	100th (304hrs)
Melville 2023	17hrs 19th				
Custom Cohort					
Melville 2016	20hrs				
Pre-2020 Grantee	19hrs				
New Grantee Since 2020	13hrs				

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

Time Spent on Approval Process

Median Hours Spent on Application and Approval Process
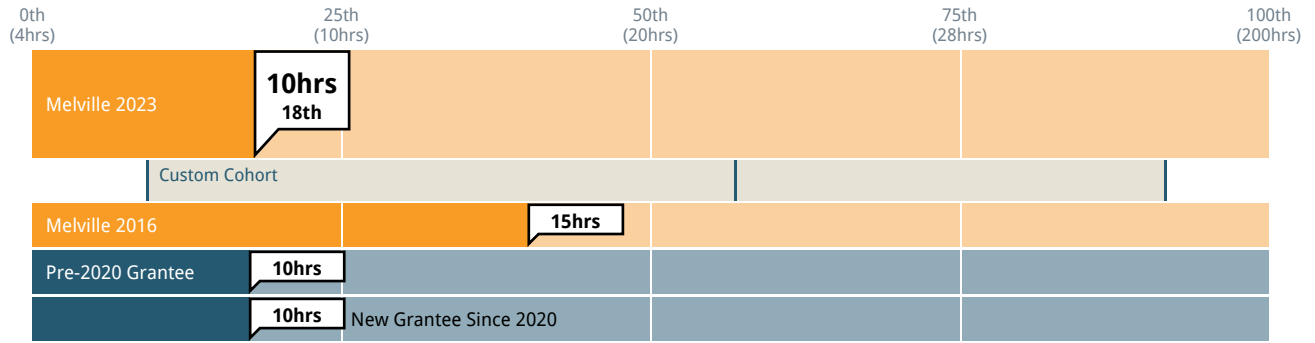
	0th (4hrs)	25th (10hrs)	50th (20hrs)	75th (28hrs)	100th (200hrs)

Melville 2023 — **10hrs** 18th

Custom Cohort

Melville 2016 — **15hrs**

Pre-2020 Grantee — **10hrs**

10hrs New Grantee Since 2020

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History
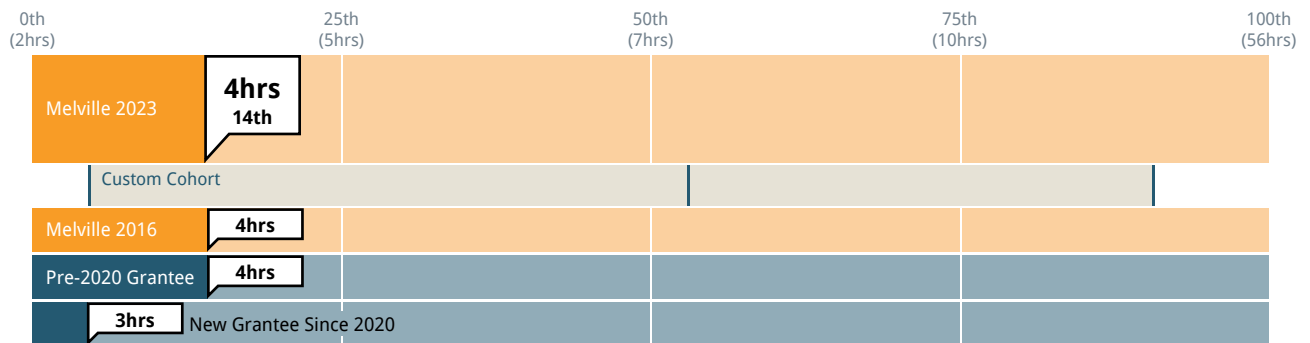
Selected Cohort: Custom Cohort

Time Spent On Application and Approval Process	Melville 2023	Melville 2016	Average Funder	Custom Cohort
1 to 9 hours	35%	39%	26%	25%
10 to 19 hours	41%	20%	22%	22%
20 to 29 hours	6%	12%	16%	17%
30 to 39 hours	3%	8%	7%	6%
40 to 49 hours	6%	8%	11%	11%
50 to 99 hours	6%	4%	10%	12%
100 to 199 hours	0%	8%	5%	5%
200+ hours	3%	2%	3%	3%

Selected Subgroup: Funding History

Time Spent On Application and Approval Process (By Subgroup)	Pre-2020 Grantee	New Grantee Since 2020
1 to 9 hours	31%	39%
10 to 19 hours	44%	39%
20 to 29 hours	6%	6%
30 to 39 hours	6%	0%
40 to 49 hours	6%	6%
50 to 99 hours	0%	11%
100 to 199 hours	0%	0%
200+ hours	6%	0%

Time Spent on Reporting and Evaluation Process

Median Hours Spent on Monitoring, Reporting and Evaluation Process Per Year

| 0th (2hrs) | 25th (5hrs) | 50th (7hrs) | 75th (10hrs) | 100th (56hrs) |

Melville 2023 — 4hrs 14th

Custom Cohort

Melville 2016 — 4hrs

Pre-2020 Grantee — 4hrs

New Grantee Since 2020 — 3hrs

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Funding History

Selected Cohort: Custom Cohort

Time Spent On Monitoring, Reporting, And Evaluation Process (Annualized)	Melville 2023	Melville 2016	Average Funder	Custom Cohort
1 to 9 hours	93%	68%	57%	60%
10 to 19 hours	4%	18%	19%	19%
20 to 29 hours	4%	10%	9%	10%
30 to 39 hours	0%	0%	3%	2%
40 to 49 hours	0%	0%	3%	3%
50 to 99 hours	0%	5%	4%	3%
100+ hours	0%	0%	4%	3%

Selected Subgroup: Funding History

Time Spent On Monitoring, Reporting, And Evaluation Process (Annualized) (By Subgroup)	Pre-2020 Grantee	New Grantee Since 2020
1 to 9 hours	100%	85%
10 to 19 hours	0%	8%
20 to 29 hours	0%	8%
30 to 39 hours	0%	0%
40 to 49 hours	0%	0%
50 to 99 hours	0%	0%
100+ hours	0%	0%

Customized Questions

Recent Strategic Change

In 2021, The Melville Charitable Trust outlined a new vision for its work, **the Grantmaking Strategy for Equitable Results**. This strategy is grounded in racial equity and focused on outcomes for Black, Indigenous, and Latino/a/x populations with extremely low incomes, who are disproportionately impacted by housing instability and homelessness. As part of the application process, grantees are now expected to explain how their work will: 1) address one or more root causes of homelessness and housing instability that Melville is focused on impacting, and 2) utilize one or more of Melville's strategies to benefit one or more target populations.

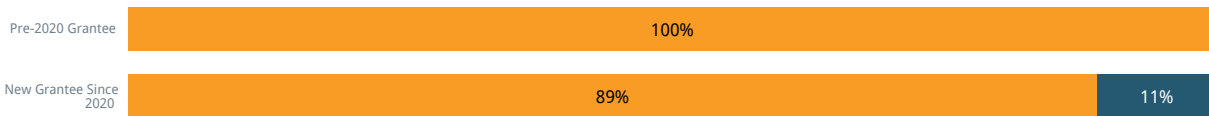**Were you aware that the Trust had recently undergone this strategic change?**

Yes ■ No

Melville 2023	94% ... 6%

Cohort: None   **Past results:** on

Were you aware that the Trust had recently undergone this strategic change? - By Subgroup

Yes ■ No

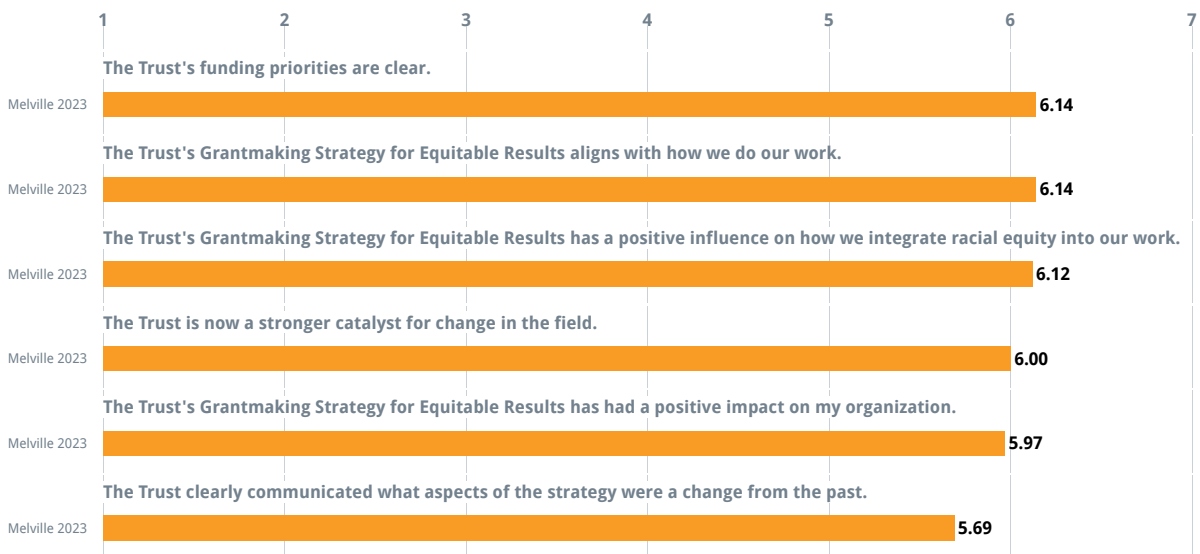|	
Pre-2020 Grantee	100%
New Grantee Since 2020	89% ... 11%

Subgroup: Funding History

Please rate your level of agreement or disagreement with each of the following statements regarding your experience related to the Trust's new Grantmaking Strategy for Equitable Results:

1 = Strongly disagree   **4** = Neither agree nor disagree   **7** = Strongly agree

■ Melville 2023

The Trust's funding priorities are clear.
Melville 2023 — **6.14**

The Trust's Grantmaking Strategy for Equitable Results aligns with how we do our work.
Melville 2023 — **6.14**

The Trust's Grantmaking Strategy for Equitable Results has a positive influence on how we integrate racial equity into our work.
Melville 2023 — **6.12**

The Trust is now a stronger catalyst for change in the field.
Melville 2023 — **6.00**

The Trust's Grantmaking Strategy for Equitable Results has had a positive impact on my organization.
Melville 2023 — **5.97**

The Trust clearly communicated what aspects of the strategy were a change from the past.
Melville 2023 — **5.69**

Cohort: None   **Past results:** on

Please rate your level of agreement or disagreement with each of the following statements regarding your experience related to the Trust's new Grantmaking Strategy for Equitable Results: - By Subgroup

1 = Strongly disagree   **4** = Neither agree nor disagree   **7** = Strongly agree

■ Pre-2020 Grantee   ■ New Grantee Since 2020

The Trust's funding priorities are clear.

Pre-2020 Grantee — **6.47**
New Grantee Since 2020 — **5.83**

The Trust's Grantmaking Strategy for Equitable Results aligns with how we do our work.

Pre-2020 Grantee — **6.65**
New Grantee Since 2020 — **5.67**

The Trust's Grantmaking Strategy for Equitable Results has a positive influence on how we integrate racial equity into our work.

Pre-2020 Grantee — **6.35**
New Grantee Since 2020 — **5.88**

The Trust is now a stronger catalyst for change in the field.

Pre-2020 Grantee — **6.06**
New Grantee Since 2020 — **5.93**

The Trust's Grantmaking Strategy for Equitable Results has had a positive impact on my organization.

Pre-2020 Grantee — **6.12**
New Grantee Since 2020 — **5.80**

The Trust clearly communicated what aspects of the strategy were a change from the past.

Pre-2020 Grantee — **6.47**
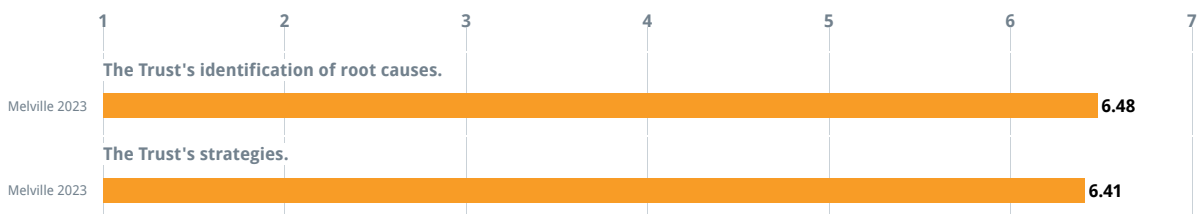New Grantee Since 2020 — **4.80**

Subgroup: Funding History

The Trust would like to know if its identification of the target populations, root causes, and strategies are relevant to the needs of communities and/or organizations. From your vantage point, to what extent do you consider the following to be aligned with the most pressing issues and opportunities in your field?

1 = Not aligned   **7** = Very aligned

■ Melville 2023

The Trust's identification of root causes.

Melville 2023 — **6.48**

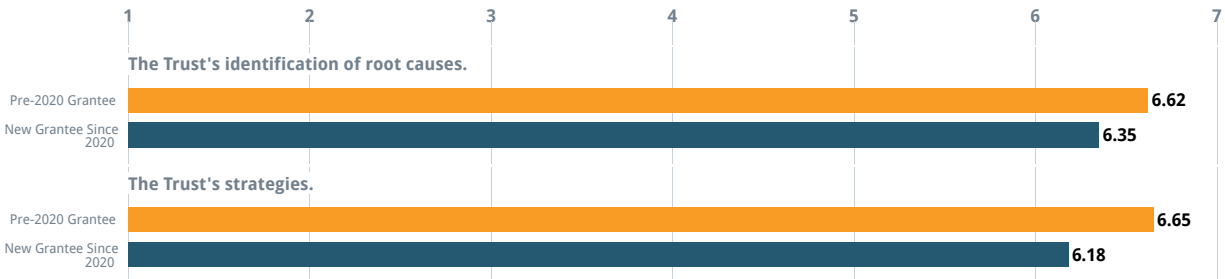**The Trust's strategies.**

Melville 2023 — **6.41**

Cohort: None   **Past results:** on

The Trust would like to know if its identification of the target populations, root causes, and strategies are relevant to the needs of communities and/or organizations. From your vantage point, to what extent do you consider the following to be aligned with the most pressing issues and opportunities in your field? - By Subgroup

1 = Not aligned   **7** = Very aligned

■ Pre-2020 Grantee   ■ New Grantee Since 2020

The Trust's identification of root causes.
- Pre-2020 Grantee: 6.62
- New Grantee Since 2020: 6.35

The Trust's strategies.
- Pre-2020 Grantee: 6.65
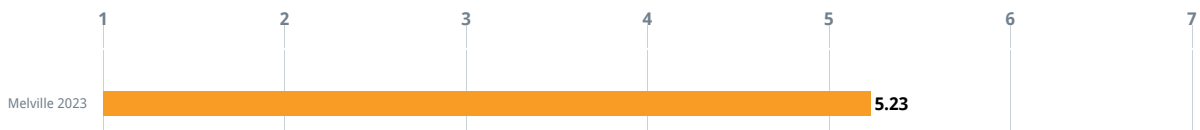- New Grantee Since 2020: 6.18

Subgroup: Funding History

Customized Questions - Grants Management Systems

Overall, how favorable have your experiences been with online grants management systems?

1 = Not at all favorable   **7** = Very favorable

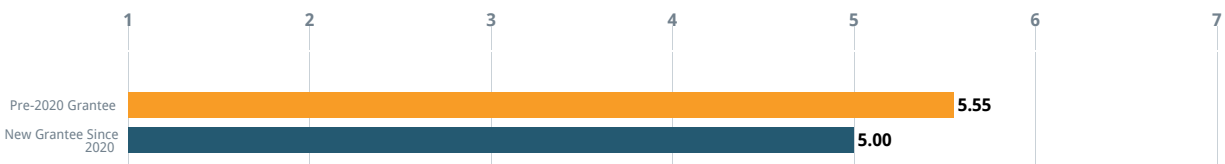■ Melville 2023

- Melville 2023: 5.23

Cohort: None   **Past results:** on

Overall, how favorable have your experiences been with online grants management systems? - By Subgroup
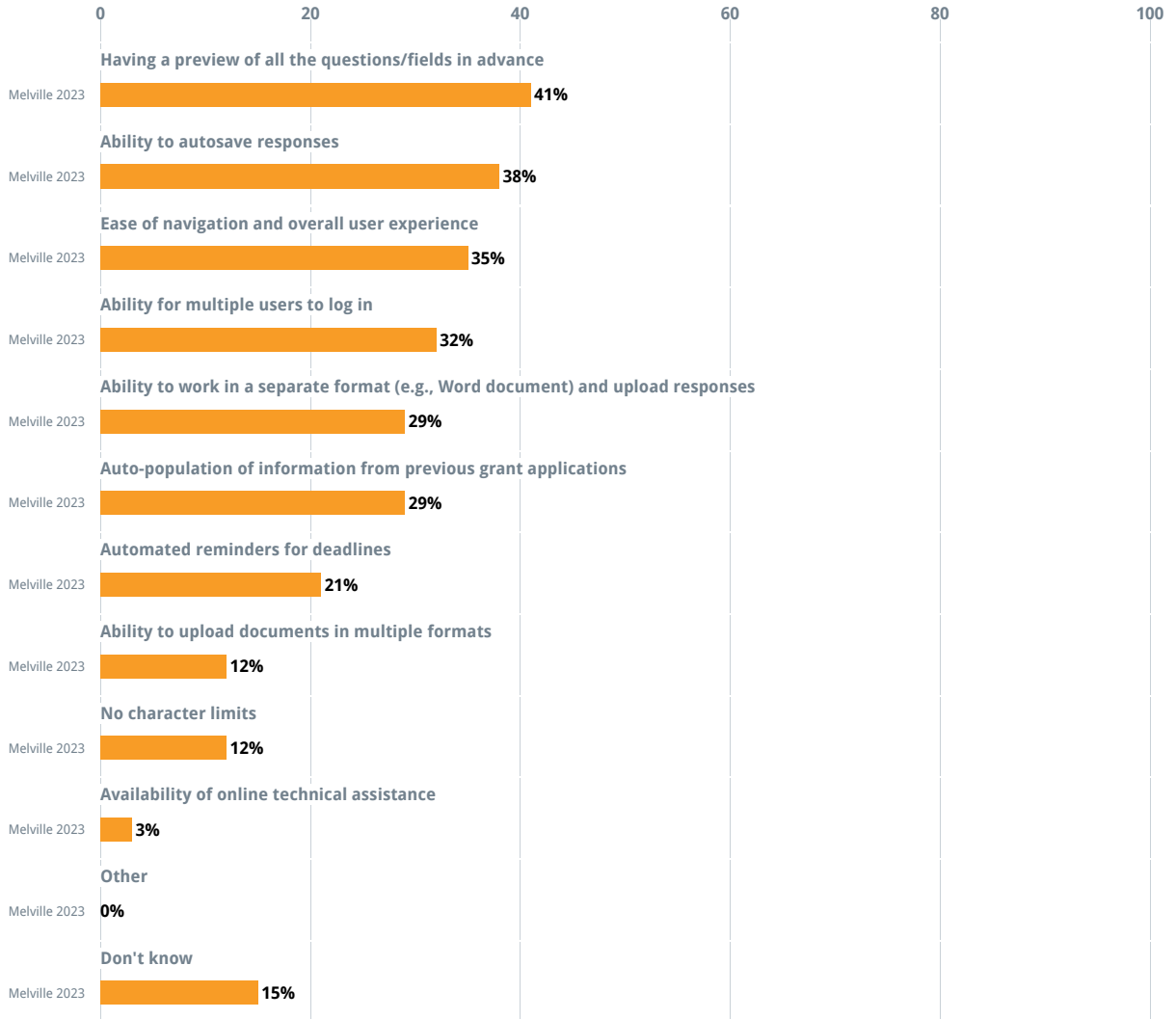
1 = Not at all favorable   **7** = Very favorable

■ Pre-2020 Grantee   ■ New Grantee Since 2020

- Pre-2020 Grantee: 5.55
- New Grantee Since 2020: 5.00
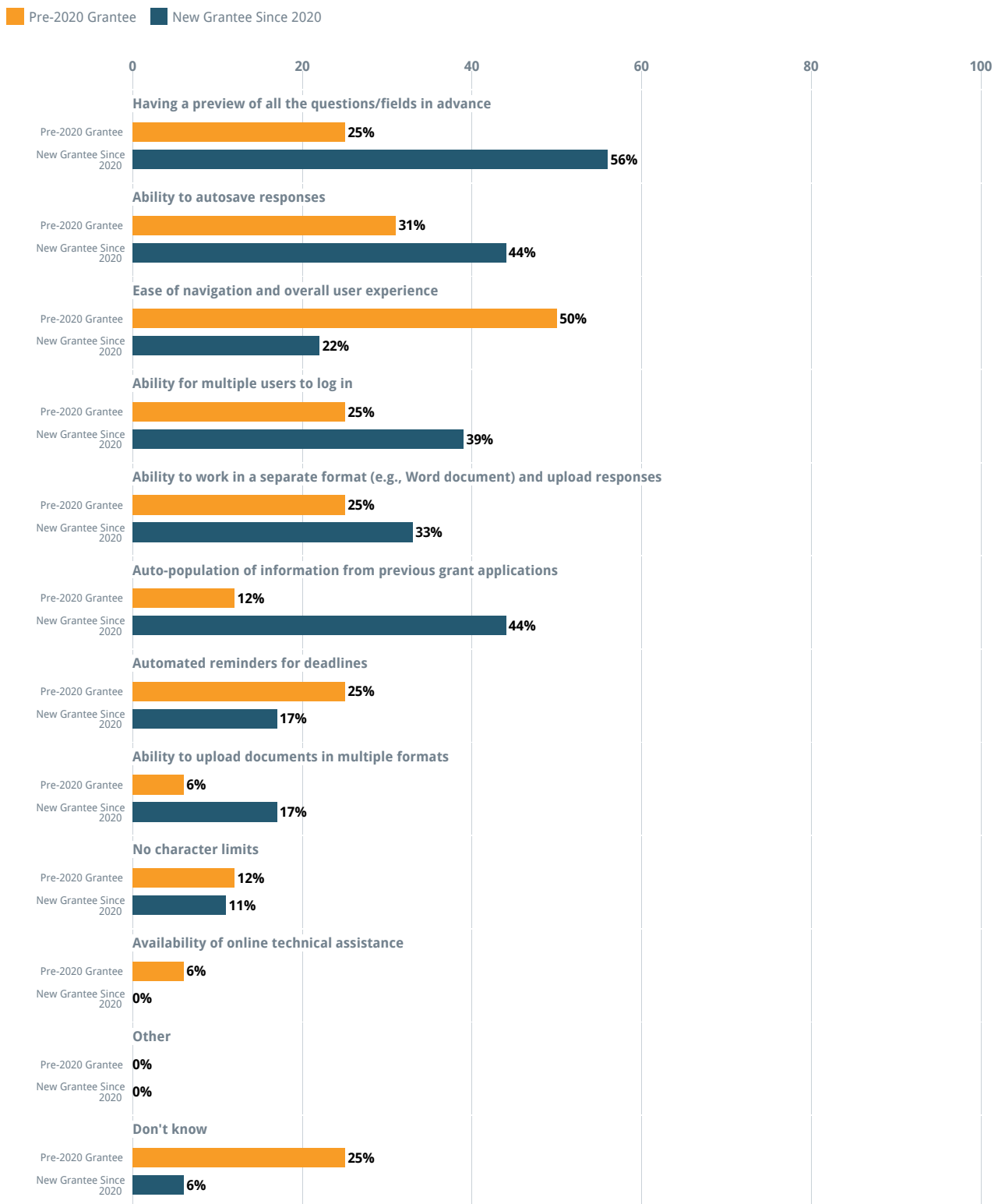
Subgroup: Funding History

Based on your experience, please select the top three most important features of an online grants management system:

◼ Melville 2023

Cohort: None   **Past results:** on

Based on your experience, please select the top three most important features of an online grants management system: - By Subgroup

■ Pre-2020 Grantee   ■ New Grantee Since 2020

Having a preview of all the questions/fields in advance
- Pre-2020 Grantee: 25%
- New Grantee Since 2020: 56%

Ability to autosave responses
- Pre-2020 Grantee: 31%
- New Grantee Since 2020: 44%

Ease of navigation and overall user experience
- Pre-2020 Grantee: 50%
- New Grantee Since 2020: 22%

Ability for multiple users to log in
- Pre-2020 Grantee: 25%
- New Grantee Since 2020: 39%

Ability to work in a separate format (e.g., Word document) and upload responses
- Pre-2020 Grantee: 25%
- New Grantee Since 2020: 33%

Auto-population of information from previous grant applications
- Pre-2020 Grantee: 12%
- New Grantee Since 2020: 44%

Automated reminders for deadlines
- Pre-2020 Grantee: 25%
- New Grantee Since 2020: 17%

Ability to upload documents in multiple formats
- Pre-2020 Grantee: 6%
- New Grantee Since 2020: 17%

No character limits
- Pre-2020 Grantee: 12%
- New Grantee Since 2020: 11%

Availability of online technical assistance
- Pre-2020 Grantee: 6%
- New Grantee Since 2020: 0%

Other
- Pre-2020 Grantee: 0%
- New Grantee Since 2020: 0%

Don't know
- Pre-2020 Grantee: 25%
- New Grantee Since 2020: 6%

Subgroup: Funding History

Grantees' Written Comments

In the Trust's Grantee Perception Report survey, CEP asks four written questions:

1. "Please comment on the quality of the Trust's processes, interactions, and communications."
2. "Thinking beyond the grant you received, please comment on how the Trust influences your field, community, or organization."
3. "What specific improvements would you suggest that would make the Trust a better funder?"
4. "Please explain why you provided these ratings regarding the Trust's identification of root causes and strategies."

To download the full set of grantee comments and suggestions, please refer to the Supplemental Materials in the Report Overview section of your report. Please note that some comments may be redacted or removed to protect the confidentiality of respondents.

CEP's Qualitative Analysis

CEP thoroughly reviews each comment submitted and conducts comprehensive qualitative analysis on two of these questions in the GPR.
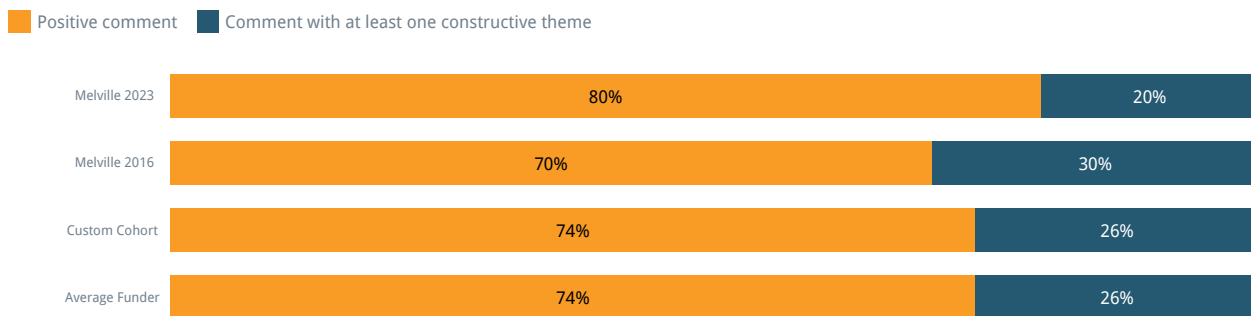
The following pages outline the results of CEP's analyses.

Quality of Processes, Interactions and Communications

Grantees were asked to comment on the quality of the Trust's processes, interactions, and communications. Their comments were then categorized by the nature of their content, specifically whether the content is positive, neutral or constructive.

For a comment to be categorized as constructive, there must have been at least one constructive topic in its content.

Positivity of Comments about the Quality of the Trust's Processes, Interactions, and Communications

🟧 Positive comment 🟦 Comment with at least one constructive theme

Melville 2023	80%	20%
Melville 2016	70%	30%
Custom Cohort	74%	26%
Average Funder	74%	26%

Cohort: Custom Cohort **Past results:** on

Positivity of Comments about the Quality of the Trust's Processes, Interactions, and Communications - By Subgroup

🟧 Positive comment 🟦 Comment with at least one constructive theme

Pre-2020 Grantee	85%	15%
New Grantee Since 2020	76%	24%
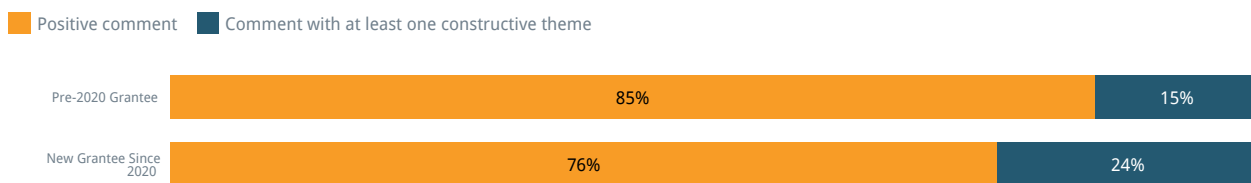
Subgroup: Funding History

Grantee Suggestions

Grantees were asked to provide any suggestions for how the Foundation could improve. The 35 grantees that responded to the survey provided 15 constructive suggestions. These suggestions were thematically categorized by CEP and grouped into the topics below.

Proportion of Grantee Suggestions by Topic

Topic of Suggestion	Proportion
Convening Grantees	27%
The Trust's Grantmaking Characteristics	20%
The Trust's Processes	20%
Impact on Grantees' Organizations	13%
The Trust's Approach to Equity	13%
The Trust's Communications	7%

Convening Grantees (27% N=4)

- "The Trust is one of the few (maybe the only?) focused on the intersection of systemic racism and homelessness. It would be so beneficial for the field to bring grantees together to push this work forward in collaboration and also bring other funders into the fold."
- "Now that we can meet again in person, additional convenings would be greatly appreciated to further build strong connections with the Trust."
- "It would be great for the Trust to help facilitate more connections among its grantees."
- "The Trust should attend industry conferences to meet other nonprofits in our space."

The Trust's Grantmaking Characteristics (20% N=3)

- "I was surprised to learn that the Trust does not consider multi-year grants/support at this time. The focus on racial equity and the racist policies and practices that create those outcomes require long and meaningful investment and it felt counter to their approach and commitment of the Trust to only do one-year grants. I think multi-year grants are critical to support the strategies we are implementing."
- "My only suggestion would be that the Trust consider more multi year grants."
- "Longer term funding commitments of general support."

The Trust's Processes (20% N=3)

- "The Trust is highly organized and structured in terms of aligning its strategic goals with desired grant-making / grantee outcomes... We have been criticized... on behalf of the Trust, based on the 'Root Cause' and 'Strategy' language... It does raise the question of whether this information is appropriate to include as part of the grant process...."
- "Like with most of our funders, the Trust could strike a better balance of asking our work to fit into their model vs supporting our work as it is because it advances the field or the overall mission is aligned."
- "Sharing more details of the specific criteria being used to evaluate grant proposals would be helpful."

Impact on Grantees' Organizations (13% N=2)

- "It's hard to determine how the Trust wants to grow/deepen/expand the funding partnership, we feel a bit stuck or limited in the lane we are in. It would be powerful to co-design the next phase of work together."
- "Keep working with us as we are forever emerging to do this work. We need the support of philanthropy to do this and that collaboration will also be forever changing and want to remain partners as things evolve."

The Trust's Approach to Equity (13% N=2)

- "The process of grant making and funding has inherent roots in white supremacy culture that prioritizes organizations with a history of financial success. I have seen other funders move to a process of mutual scoring to be able to learn from one another and identify biases in one another's work. I would love to see the Trust adopt something like this."
- "Provide assistance & monitoring to ensure organizations are centering people with lived experience in the work on homelessness."

The Trust's Communications (7% N=1)

- "In the field of housing, I think the Trust could be clearer about how they imagine their various strategies and program areas adding up to a cohesive strategy."

Respondents and Communities Served

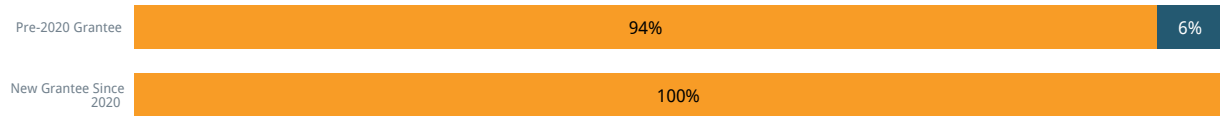**Are the efforts funded by this grant primarily meant to benefit historically disadvantaged groups?**

■ Yes ■ No ■ Don't know

Melville 2023	97%	
Private Foundations	72%	22% 5%
Average Funder	74%	20% 6%
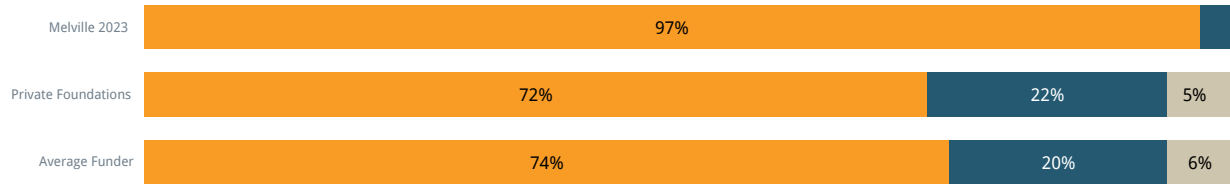
Cohort: Private Foundations   **Past results:** on

Are the efforts funded by this grant primarily meant to benefit historically disadvantaged groups? - By Subgroup

■ Yes ■ No ■ Don't know

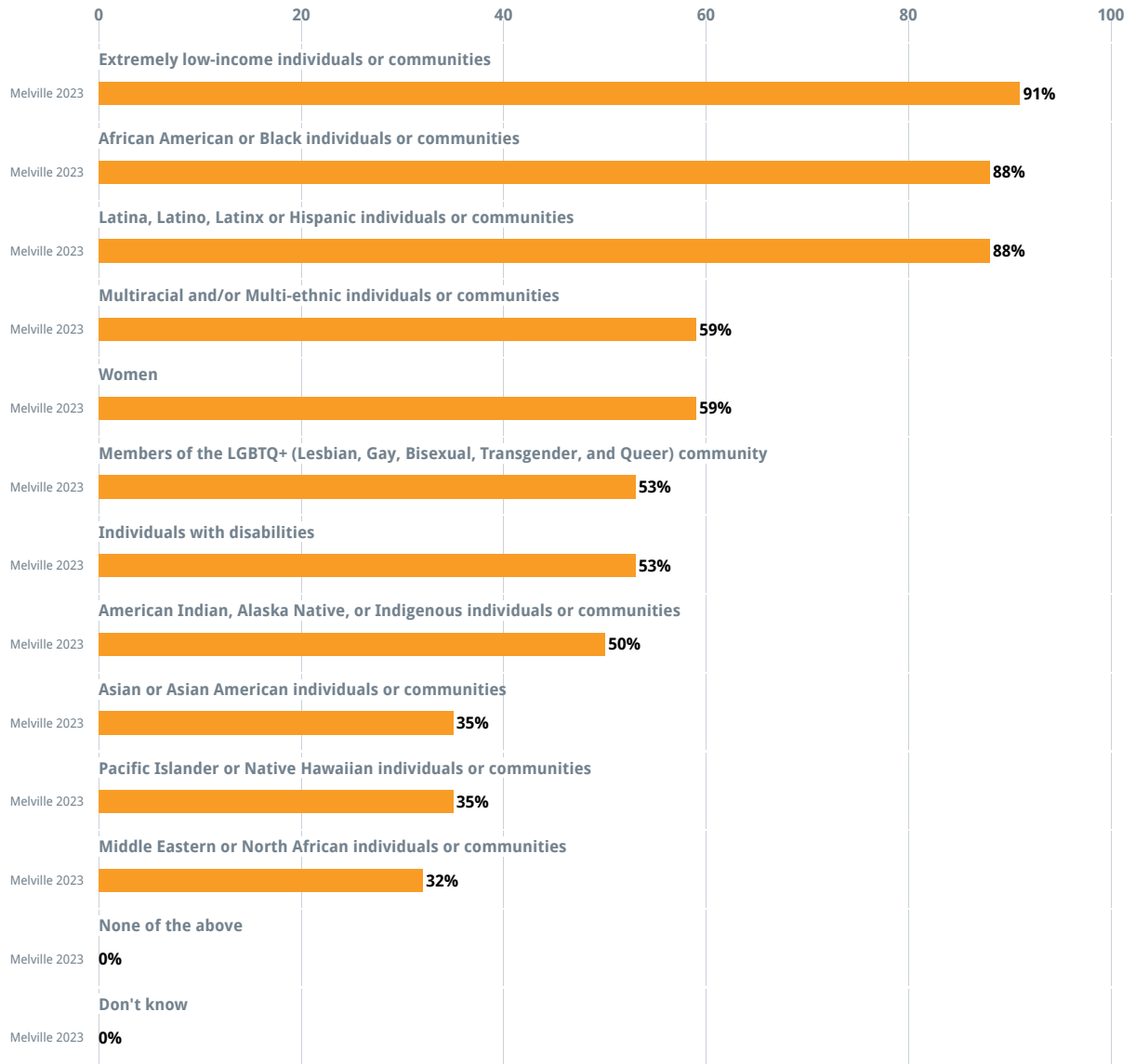|		
Pre-2020 Grantee	94%	6%
New Grantee Since 2020	100%	

Subgroup: Funding History

The following question is asked only of grantees who answered "yes" to the question "Are the efforts funded by this grant primarily meant to benefit historically disadvantaged groups?"
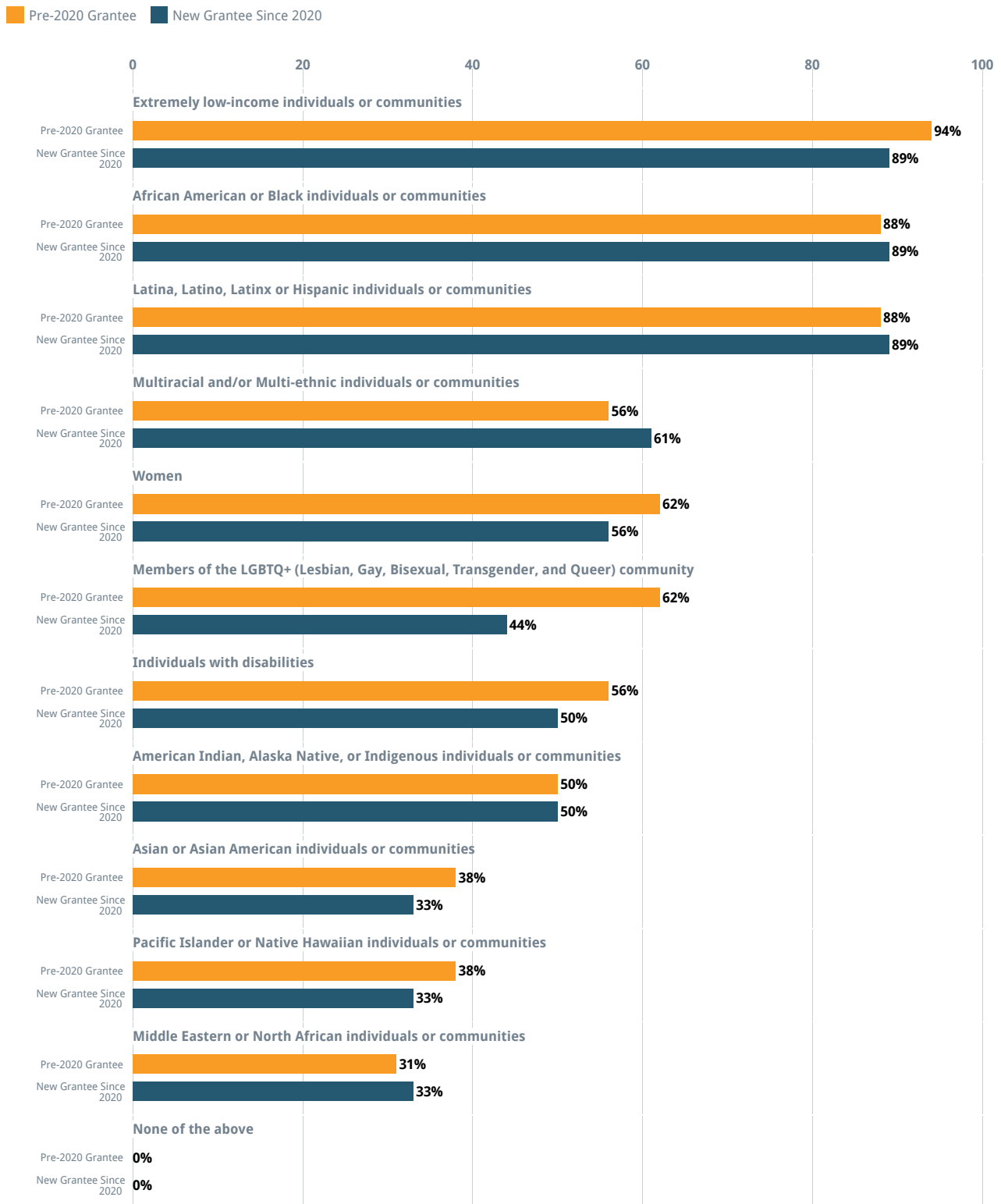
Specifically, are any of the following populations the primary intended people and/or communities served by the efforts funded by this grant?

■ Melville 2023

Extremely low-income individuals or communities
Melville 2023 — **91%**

African American or Black individuals or communities
Melville 2023 — **88%**

Latina, Latino, Latinx or Hispanic individuals or communities
Melville 2023 — **88%**

Multiracial and/or Multi-ethnic individuals or communities
Melville 2023 — **59%**

Women
Melville 2023 — **59%**

Members of the LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, and Queer) community
Melville 2023 — **53%**

Individuals with disabilities
Melville 2023 — **53%**

American Indian, Alaska Native, or Indigenous individuals or communities
Melville 2023 — **50%**

Asian or Asian American individuals or communities
Melville 2023 — **35%**

Pacific Islander or Native Hawaiian individuals or communities
Melville 2023 — **35%**

Middle Eastern or North African individuals or communities
Melville 2023 — **32%**

None of the above
Melville 2023 — **0%**
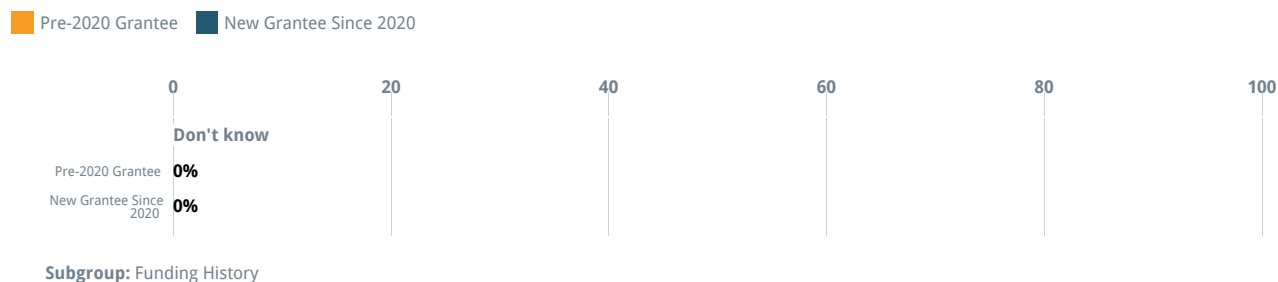
Don't know
Melville 2023 — **0%**

Cohort: None   **Past results:** on

Specifically, are any of the following populations the primary intended people and/or communities served by the efforts funded by this grant? - By Subgroup

■ Pre-2020 Grantee   ■ New Grantee Since 2020

	0	20	40	60	80	100

Extremely low-income individuals or communities
- Pre-2020 Grantee: **94%**
- New Grantee Since 2020: **89%**

African American or Black individuals or communities
- Pre-2020 Grantee: **88%**
- New Grantee Since 2020: **89%**

Latina, Latino, Latinx or Hispanic individuals or communities
- Pre-2020 Grantee: **88%**
- New Grantee Since 2020: **89%**

Multiracial and/or Multi-ethnic individuals or communities
- Pre-2020 Grantee: **56%**
- New Grantee Since 2020: **61%**

Women
- Pre-2020 Grantee: **62%**
- New Grantee Since 2020: **56%**

Members of the LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, and Queer) community
- Pre-2020 Grantee: **62%**
- New Grantee Since 2020: **44%**

Individuals with disabilities
- Pre-2020 Grantee: **56%**
- New Grantee Since 2020: **50%**

American Indian, Alaska Native, or Indigenous individuals or communities
- Pre-2020 Grantee: **50%**
- New Grantee Since 2020: **50%**

Asian or Asian American individuals or communities
- Pre-2020 Grantee: **38%**
- New Grantee Since 2020: **33%**

Pacific Islander or Native Hawaiian individuals or communities
- Pre-2020 Grantee: **38%**
- New Grantee Since 2020: **33%**

Middle Eastern or North African individuals or communities
- Pre-2020 Grantee: **31%**
- New Grantee Since 2020: **33%**

None of the above
- Pre-2020 Grantee: **0%**
- New Grantee Since 2020: **0%**

Subgroup: Funding History

Specifically, are any of the following populations the primary intended people and/or communities served by the efforts funded by this grant? - By Subgroup (cont.)

■ Pre-2020 Grantee   ■ New Grantee Since 2020

	0	20	40	60	80	100

Don't know

Pre-2020 Grantee **0%**

New Grantee Since 2020 **0%**

Subgroup: Funding History

Respondent Demographics

Note: Demographic questions related to grantees' POC and racial/ethnic identity are only asked of respondents in the United States.

Survey language and response options for questions about race and ethnicity are guided by best practices shared by National Institutes of Health, Pew Research Center, Psi Chi Journal of Psychological Research, and the US Census Bureau.

Survey language and response options for questions about gender and LGBTQ+ identity are guided by best practices shared by Funders For LGBTQ Issues, HRC Foundation's Welcoming Schools, and the Williams Institute of the University of California – Los Angeles School of Law.

Survey respondents are asked to share their gender identities in a check-all-that-apply question. Each chart has the option of showing the average ratings of respondents who selected only "man," only "woman," multiple gender identities, "gender non-conforming or non-binary," "prefer to self-identify," and "prefer not to say" - as long as that response option had at least 10 respondents.

Differences in Ratings by Respondent Demographics

It is CEP's standard practice to analyze responses for differences by the following demographics characteristics:

Person of Color Identity

Ratings from grantees who identify as a person of color are significantly higher than those who do not identify as a person of color on the following measures:
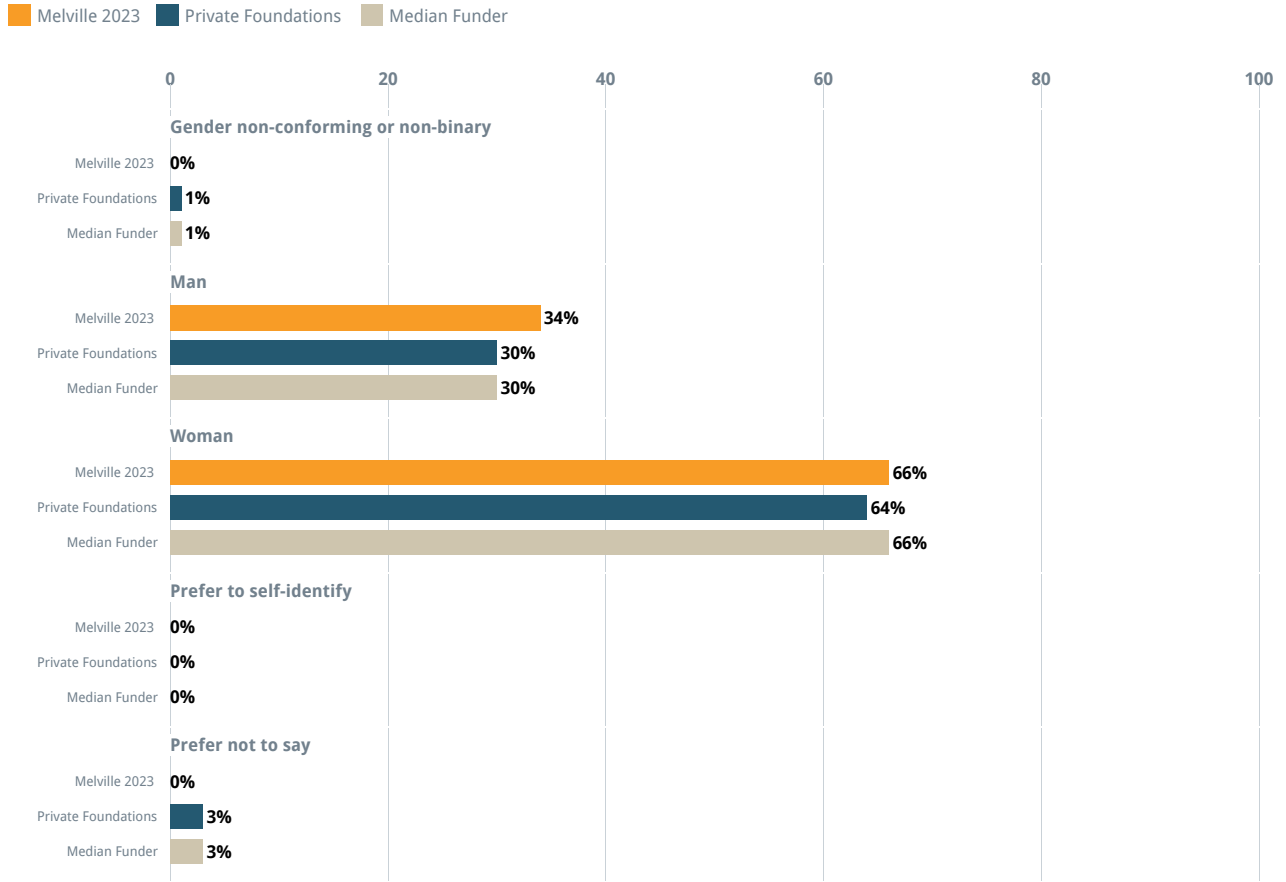
- The Trust's impact on and understanding of grantees' fields
- The Trust's understanding of grantees' organizations
- The Trust's understanding of the needs of the people and communities that grantees serve
- The extent to which the Trust's funding priorities reflect an understanding of the needs of the people and communities that grantees serve
- Grantees' understanding of how their funded work fits into the Trust's broader efforts
- The extent to which the Trust exhibits trust in grantees' organizations' staff and candor about the Trust's perspectives on grantees' work
- The helpfulness of the Trust's selection process in strengthening grantees' efforts
- Grantees' agreement that the Trust has clearly communicated what racial equity means for its work, that staff at the Trust embody a strong commitment to racial equity, and that the Trust is committed to combatting racism
- Grantees' agreement that the Trust's Grantmaking Strategy for Equitable Results has a positive influence on how grantees integrate racial equity into their work and makes the Trust a stronger catalyst for change in the field
- Grantees' agreement that the Trust's identification of root causes and the Trust's strategies are aligned with the most pressing issues and opportunities in grantees' fields

Gender Identity

There are no significant differences in ratings from grantees who identify exclusively as "man" and those who identify exclusively as "woman."
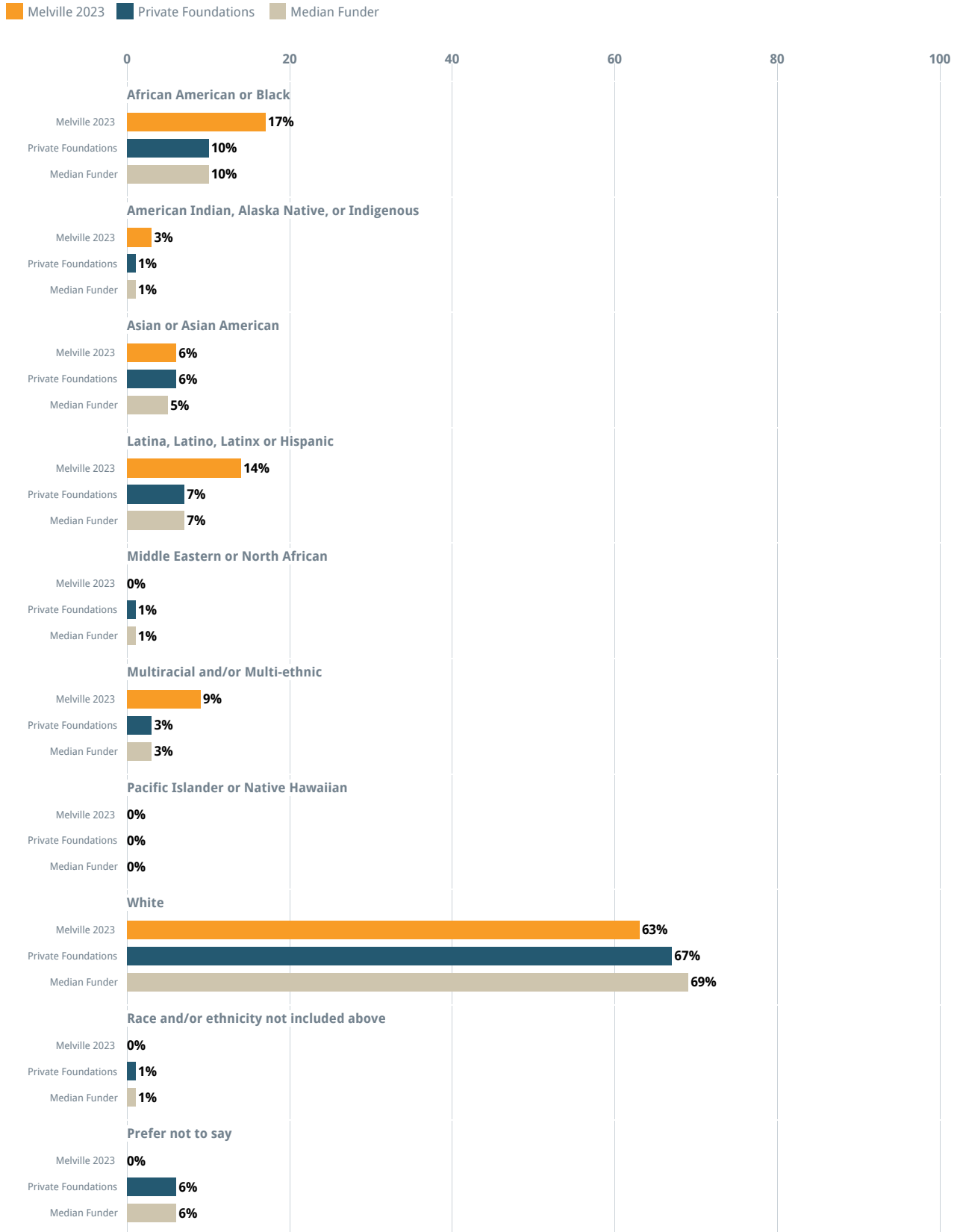
Note: There were not enough grantees who identified as transgender, LGBTQ+, or disabled to run analyses on these demographic characteristics.

Please select the option that represents how you describe yourself:

■ Melville 2023　■ Private Foundations　■ Median Funder

Gender non-conforming or non-binary

Melville 2023	0%
Private Foundations	1%
Median Funder	1%

Man

Melville 2023	34%
Private Foundations	30%
Median Funder	30%

Woman

Melville 2023	66%
Private Foundations	64%
Median Funder	66%

Prefer to self-identify

Melville 2023	0%
Private Foundations	0%
Median Funder	0%

Prefer not to say

Melville 2023	0%
Private Foundations	3%
Median Funder	3%

Cohort: Private Foundations　　**Past results:** on

How would you describe your race and/or ethnicity?

■ Melville 2023 ■ Private Foundations ■ Median Funder

0   20   40   60   80   100

African American or Black
- Melville 2023: 17%
- Private Foundations: 10%
- Median Funder: 10%

American Indian, Alaska Native, or Indigenous
- Melville 2023: 3%
- Private Foundations: 1%
- Median Funder: 1%

Asian or Asian American
- Melville 2023: 6%
- Private Foundations: 6%
- Median Funder: 5%

Latina, Latino, Latinx or Hispanic
- Melville 2023: 14%
- Private Foundations: 7%
- Median Funder: 7%

Middle Eastern or North African
- Melville 2023: 0%
- Private Foundations: 1%
- Median Funder: 1%

Multiracial and/or Multi-ethnic
- Melville 2023: 9%
- Private Foundations: 3%
- Median Funder: 3%

Pacific Islander or Native Hawaiian
- Melville 2023: 0%
- Private Foundations: 0%
- Median Funder: 0%

White
- Melville 2023: 63%
- Private Foundations: 67%
- Median Funder: 69%

Race and/or ethnicity not included above
- Melville 2023: 0%
- Private Foundations: 1%
- Median Funder: 1%

Prefer not to say
- Melville 2023: 0%
- Private Foundations: 6%
- Median Funder: 6%

Cohort: Private Foundations **Past results:** on

Selected Cohort: None

Do you identify as a person of color?	Melville 2023	Average Funder
Yes	34%	24%
No	66%	70%
Prefer not to say	0%	6%

Selected Cohort: None

Are you transgender?	Melville 2023	Average Funder
Yes	0%	1%
No	100%	96%
Prefer not to say	0%	4%

Selected Cohort: None

Do you identify as a member of the LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, and Queer) community?	Melville 2023	Average Funder
Yes	17%	11%
No	80%	84%
Prefer not to say	3%	5%

Selected Cohort: None

Do you have a disability?	Melville 2023	Average Funder
Yes	6%	6%
No	91%	89%
Prefer not to say	3%	5%

Respondent Job Title

Selected Cohort: Custom Cohort

Job Title of Respondents	Melville 2023	Melville 2016	Average Funder	Custom Cohort
Executive Director/CEO	43%	56%	47%	51%
Other Senior Team (i.e., reporting to Executive Director/CEO)	34%	19%	19%	20%
Project Director	6%	6%	12%	9%
Development Staff	17%	13%	16%	15%
Volunteer	0%	0%	1%	0%
Other	0%	6%	5%	4%

Contextual Data

Please note that all information below is based on self-reported data from grantees.

Grantmaking Characteristics

Average Grant Length
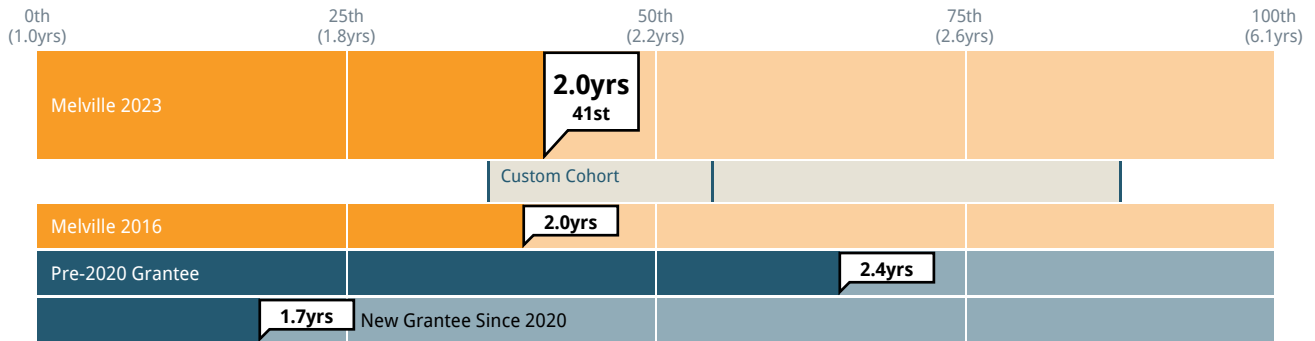
Cohort: Custom Cohort **Past results:** on **Subgroup:** Funding History

Selected Cohort: Custom Cohort

Length of Grant Awarded	Melville 2023	Melville 2016	Median Funder	Custom Cohort
Average grant length	2 years	2 years	2.2 years	2.2 years

Selected Cohort: Custom Cohort

Length of Grant Awarded	Melville 2023	Melville 2016	Average Funder	Custom Cohort
0 - 1.99 years	35%	63%	47%	40%
2 - 2.99 years	35%	25%	22%	32%
3 - 3.99 years	24%	2%	19%	18%
4 - 4.99 years	3%	4%	3%	3%
5 - 50 years	3%	6%	8%	8%

Selected Cohort: None

Proportion of Unrestricted Funding	Melville 2023	Average Funder
No, this funding was not restricted to a specific use (i.e., general operating, core support)	46%	28%
Yes, this funding was restricted to a specific use (e.g., supported a specific program, project, capital need, etc.)	54%	72%

Grantmaking Characteristics - By Subgroup

Selected Subgroup: Funding History

Length of Grant Awarded (By Subgroup)	Pre-2020 Grantee	New Grantee Since 2020
Average grant length	2.4 years	1.7 years

Selected Subgroup: Funding History

Length of Grant Awarded (By Subgroup)	Pre-2020 Grantee	New Grantee Since 2020
0 - 1.99 years	12%	56%
2 - 2.99 years	38%	33%
3 - 3.99 years	44%	6%
4 - 4.99 years	6%	0%
5 - 50 years	0%	6%

Selected Subgroup: Funding History		
Proportion of Unrestricted Funding (By Subgroup)	**Pre-2020 Grantee**	**New Grantee Since 2020**
No, this funding was not restricted to a specific use (i.e., general operating, core support)	59%	33%
Yes, this funding was restricted to a specific use (e.g., supported a specific program, project, capital need, etc.)	41%	67%

Grant Size

Selected Cohort: Custom Cohort				
Grant Amount Awarded	**Melville 2023**	**Melville 2016**	**Median Funder**	**Custom Cohort**
Median grant size	$220K	$50K	$110.2K	$210K

Selected Cohort: Custom Cohort				
Grant Amount Awarded	**Melville 2023**	**Melville 2016**	**Average Funder**	**Custom Cohort**
Less than $10K	0%	21%	8%	2%
$10K - $24K	0%	19%	11%	6%
$25K - $49K	3%	4%	12%	8%
$50K - $99K	9%	15%	14%	10%
$100K - $149K	21%	12%	10%	14%
$150K - $299K	26%	10%	17%	25%
$300K - $499K	12%	12%	10%	12%
$500K - $999K	24%	6%	9%	11%
$1MM and above	6%	2%	10%	13%

Selected Cohort: Custom Cohort				
Median Percent of Budget Funded by Grant (Annualized)	**Melville 2023**	**Melville 2016**	**Median Funder**	**Custom Cohort**
Size of grant relative to size of grantee budget	4%	1%	4%	4%

Grant Size - By Subgroup

Selected Subgroup: Funding History		
Grant Amount Awarded (By Subgroup)	**Pre-2020 Grantee**	**New Grantee Since 2020**
Median grant size	$325K	$137.5K

Selected Subgroup: Funding History		
Grant Amount Awarded (By Subgroup)	**Pre-2020 Grantee**	**New Grantee Since 2020**
Less than $10K	0%	0%
$10K - $24K	0%	0%
$25K - $49K	0%	6%
$50K - $99K	0%	17%
$100K - $149K	12%	28%
$150K - $299K	31%	22%
$300K - $499K	12%	11%
$500K - $999K	31%	17%
$1MM and above	12%	0%

Selected Subgroup: Funding History		
Median Percent of Budget Funded by Grant (Annualized) (By Subgroup)	**Pre-2020 Grantee**	**New Grantee Since 2020**
Size of grant relative to size of grantee budget	5%	4%

Grantee Characteristics

Selected Cohort: Custom Cohort				
Operating Budget of Grantee Organization	**Melville 2023**	**Melville 2016**	**Median Funder**	**Custom Cohort**
Median Budget	$2.5M	$2.5M	$1.7M	$2.6M

Selected Cohort: Custom Cohort				
Operating Budget of Grantee Organization	**Melville 2023**	**Melville 2016**	**Average Funder**	**Custom Cohort**
<$100K	0%	2%	8%	3%
$100K - $499K	0%	0%	18%	11%
$500K - $999K	10%	12%	13%	12%
$1MM - $4.9MM	48%	45%	30%	33%
$5MM - $24MM	28%	22%	19%	26%
>=$25MM	14%	20%	12%	14%

Grantee Characteristics - By Subgroup

Selected Subgroup: Funding History		
Operating Budget of Grantee Organization (By Subgroup)	**Pre-2020 Grantee**	**New Grantee Since 2020**
Median Budget	$3M	$2.5M

Selected Subgroup: Funding History

Operating Budget of Grantee Organization (By Subgroup)	Pre-2020 Grantee	New Grantee Since 2020
<$100K	0%	0%
$100K - $499K	0%	0%
$500K - $999K	6%	15%
$1MM - $4.9MM	50%	46%
$5MM - $24MM	25%	31%
>=$25MM	19%	8%

Funding Relationship

Selected Cohort: Custom Cohort

Funding Status	Melville 2023	Melville 2016	Median Funder	Custom Cohort
Percent of grantees currently receiving funding from the Trust	97%	85%	82%	84%

Selected Cohort: Custom Cohort

Pattern of Grantees' Funding Relationship with the Trust	Melville 2023	Melville 2016	Average Funder	Custom Cohort
First grant received from the Trust	31%	32%	29%	29%
Consistent funding in the past	60%	32%	54%	54%
Inconsistent funding in the past	9%	36%	18%	17%

Funding Relationship - by Subgroup

Selected Subgroup: Funding History

Funding Status (By Subgroup)	Pre-2020 Grantee	New Grantee Since 2020
Percent of grantees currently receiving funding from the Trust	100%	94%

Selected Subgroup: Funding History

Pattern of Grantees' Funding Relationship with the Trust (By Subgroup)	Pre-2020 Grantee	New Grantee Since 2020
First grant received from the Trust	0%	61%
Consistent funding in the past	94%	28%
Inconsistent funding in the past	6%	11%

Funder Characteristics

Selected Cohort: Custom Cohort

Financial Information	Melville 2023	Melville 2016	Median Funder	Custom Cohort
Total assets	$128M	$154.9M	$286.3M	$697.7M
Total giving	$11.8M	$6.7M	$20.1M	$35.6M

Selected Cohort: Custom Cohort

Funder Staffing	Melville 2023	Melville 2016	Median Funder	Custom Cohort
Total staff (FTEs)	6	6	18	29
Percent of staff who are program staff	54%	49%	44%	40%

Selected Cohort: Custom Cohort

Grantmaking Processes	Melville 2023	Melville 2016	Median Funder	Custom Cohort
Proportion of grants that are invitation-only	100%	32%	50%	41%
Proportion of grantmaking dollars that are invitation-only	100%	20%	68%	68%

Additional Survey Information

On many questions in the grantee survey, grantees are allowed to select "don't know" or "not applicable" if they are not able to provide an alternative answer. In addition, some questions in the survey are only displayed to a select group of grantees for which that question is relevant based on a previous response.

As a result, there are some measures where only a subset of responses is included in the reported results. The table below shows the number of responses included on each of these measures. The total number of respondents to Melville's grantee survey was 35.

Question Text	Number of Responses
Overall, how would you rate the Trust's impact on your field?	33
How well does the Trust understand the field in which you work?	34
To what extent has the Trust advanced the state of knowledge in your field?	31
To what extent has the Trust affected public policy in your field?	27
Overall, how would you rate the Trust's impact on your local community?	20
How well does the Trust understand the local community in which you work?	23
How well does the Trust understand your organization's strategy and goals?	35
Please rate the extent to which you agree with the following statements about the non-monetary support you received from the Trust:	
The non-monetary support I received met an important need for my organization and/or program	19
The non-monetary support I received strengthened my organization and/or program	19
The Trust's non-monetary support was a worthwhile use of the time required of us	19
I felt the Trust would be open to feedback about the non-monetary support it provided	19
Who most frequently initiated the contact you had with your primary contact during this grant?	33
Has your main contact at the Trust changed in the past six months?	35
At any point during this grant, including the approval process, did Foundation staff conduct a site visit?	35
How consistent was the information provided by different communication resources, both personal and written, that you used to learn about the Trust?	31
How well do you understand the way in which the work funded by this grant fits into the Trust's broader efforts?	35
How well does the Trust understand the social, cultural, or socioeconomic factors that affect your work?	32
How well does the Trust understand the needs of the people and communities that you serve?	34
To what extent do the Trust's funding priorities reflect a deep understanding of the needs of the people and communities that you serve?	34
Please rate the extent to which you agree or disagree with the following statements about racial equity:	
The Trust has clearly communicated what racial equity means for its work	35
Overall, the Trust demonstrates an explicit commitment to racial equity in its work	35
Overall, most staff I have interacted with at the Trust embody a strong commitment to racial equity	33
I believe that the Trust is committed to combatting racism	35
Did you submit an application to the Trust for this grant?	35
To what extent was the Trust's approval process a helpful opportunity to strengthen the efforts funded by the grant?	34
To what extent was the Trust's approval process an appropriate level of effort given the amount of funding received?	35
To what extent was the Trust clear and transparent about the approval process requirements and timelines?	35
To what extent was the Trust clear and transparent about the criteria the Trust uses to decide whether an application would be funded or declined?	34
Have you participated in a reporting or evaluation process?	32
At any point during the application or the grant period, did the Trust and your organization exchange ideas regarding how your organization would assess the results of the work funded by this grant?	31
To what extent was the Trust's reporting process straightforward?	23
To what extent was the Trust's reporting process adaptable, if necessary, to fit your circumstances?	23

Question Text	Number of Responses
To what extent was the Trust's reporting process relevant, with questions and measures pertinent to the work funded by this grant?	24
To what extent was the Trust's reporting process a helpful opportunity for you to reflect and learn?	24
To what extent did the evaluation incorporate your input in the design of the evaluation?	5
To what extent did the evaluation result in you making changes to the work that was evaluated?	5
Are you currently receiving funding from the Trust?	34
Which of the following best describes the pattern of your organization's funding relationship with the Trust?	35
Primary Intended People and/or Communities	
Are the efforts funded by this grant primarily meant to benefit historically disadvantaged groups?	35
Specifically, are any of the following the primary intended people and/or communities served by the efforts funded by this grant?	34
Custom Questions	
Please rate your level of agreement or disagreement with each of the following statements regarding your experience related to the Trust's new Grantmaking Strategy for Equitable Results:	
The Trust clearly communicated what aspects of the strategy were a change from the past.	32
The Trust's funding priorities are clear.	35
The Trust's Grantmaking Strategy for Equitable Results has had a positive impact on my organization.	32
The Trust is now a stronger catalyst for change in the field.	31
The Trust's Grantmaking Strategy for Equitable Results aligns with how we do our work.	35
The Trust's Grantmaking Strategy for Equitable Results has a positive influence on how we integrate racial equity into our work.	33
From your vantage point, to what extent do you consider the following to be aligned with the most pressing issues and opportunities in your field?	
The Trust's identification of root causes.	33
The Trust's strategies.	34
Overall, how favorable have your experiences been with online grants management systems?	26

About CEP and Contact Information

Mission:

CEP provides data, feedback, programs, and insights to help individual and institutional donors improve their effectiveness. We do this work because we believe effective donors, working collaboratively and thoughtfully, can profoundly contribute to creating a better and more just world.

Vision:

We seek a world in which pressing social needs are more effectively addressed.

We believe improved performance of philanthropic funders can have a profoundly positive impact on nonprofit organizations and the people and communities they serve.

Although our work is about measuring results, providing useful data, and improving performance, our ultimate goal is improving lives. We believe this can only be achieved through a powerful combination of dispassionate analysis and passionate commitment to creating a better society.

About the GPR:

Since 2003, the Grantee Perception Report® (GPR) has provided funders with comparative, candid feedback based on grantee perceptions. The GPR is the only grantee survey process that provides comparative data, and is based on extensive research and analysis. Hundreds of funders of all types and sizes have commissioned the GPR, and tens of thousands of grantees have provided their perspectives to help funders improve their work. CEP has surveyed grantees in more than 150 countries and in 8 different languages.

The GPR's quantitative and qualitative data helps foundation leaders evaluate and understand their grantees' perceptions of their effectiveness, and how that compares to their philanthropic peers.

Additional CEP Resources

Assessment Tools

Donor Perception Report (DPR): The Donor Perception Report provides community foundations with comparative data on their donors' perceptions, preferences for engagement, and giving patterns. Based on research and guidance from a group of community foundation leaders, the DPR is the only survey process that provides comparative data for community foundations.

Staff Perception Report (SPR): The Staff Perception Report explores foundation staff members' perceptions of foundation effectiveness and job satisfaction on a comparative basis. The SPR is based on a survey specific to foundations that includes questions related to employees' impressions of their role in philanthropy, satisfaction with their jobs, their foundation's impact, and opportunities for foundation improvement.

YouthTruth Student Survey: YouthTruth supports school systems in gathering and acting on student and stakeholder feedback, helping schools, districts, and education funders think through the ins-and-outs of actionable insights to drive improvement. Learn more at youthtruthsurvey.org.

Advisory Services

CEP's data-driven, customized advising leverages CEP's knowledge and experience to help funders answer pressing questions about their work, address existing challenges, hear from valued constituents, and learn and share with peers. Learn more at cep.org/advisoryservices.

Research

CEP's research projects delve into issues that are central to funder effectiveness, examining common practice and challenging conventional wisdom. Our research is informed by rigorous quantitative and qualitative analysis of large-scale data sets, in-depth qualitative interviews with philanthropic leaders, as well as by profiles of high-performing organizations and staff.

CEP's resource library offers resources for grantmakers, individual donors, and more. Explore the full range of resources available in CEP's resource library at cep.org/resources.

Contact Information:

Natalia Kiryttopoulou
Lead, Global Assessment and Advisory Services
nataliak@cep.org

Emma Relle
Senior Analyst, Assessment and Advisory Services
emmar@cep.org